

**Course Options for Management and Business Majors Participating in
Messiah-Approved Off-Campus Study
Messiah College EpiCenter**

August 1, 2008

The following is a listing of courses that we have identified as possible options for students in your department. **This list is fluid and constantly changing.** Please use this as a guide to help identify programs that might work with your curriculum. However, please refer to current course listings for actual courses that will be offered the semester that you are studying off campus.

Code Course

American Studies Program – Washington, D.C. (Council for Christian Colleges and Universities)

The Marketplace Project: Topics in Leadership and Management

The Projects on Public Affairs & the Marketplace: Topics in International Affairs & Globalization

Business & Economic Internship Placements

China Studies Program – Xiamen, CHINA (Council for Christian Colleges and Universities)

Contemporary Society: Public Policy & Economic Development

International business in China

Business Internship

City University – Athens

AC 215 Fundamentals of Accounting

BC 302 Writing for the Professions

BC 303 Interpreting Statistics and Data

BSC 400 Decision Modelling and Analysis

BSC 402 Financing Organizations

BSM 404 International Business

BSM 405 Operations Management

CO 210 Oral Communication for Managers

CO 205 Written Communication for Managers

MK 300 Marketing Fundamentals

MK 388 International Marketing

MT 110 Introduction to Statistics

SSC 220 Principles of Microeconomics

SSC 221 Principles of Macroeconomics

Contemporary Music Center – Martha's Vineyard, MA (Council for Christian Colleges and Universities)

CMC 403 Artist Management

CMC 404 A&R (Artists & Repertoire)

CMC 405 Music, Marketing and Sales

Hokusei Gakuen University – Sapporo, JAPAN (BCA)

Business 370 Japanese Business

Business 371 Japanese Economy

Business 372 Comparative Management

Latin American Studies Program – San José, COSTA RICA (Council for Christian Colleges and Universities)

International Business: Management and Marketing Concentration (Fall Semester Only)

Business Seminar

Case Study Project/Internship

Lithuania Christian College

ACC 207 Financial Accounting

ACC 208 Managerial Accounting

ACC 209 Principles of Accounting

ACC 308 Intermediate Accounting

BUS 101 Introduction to Business

BUS 110 Business Mathematics I

BUS 206 Management Theory and Behavior

BUS 211 Business Communication

BUS 220 Statistics I

BUS 221 Statistics II

BUS 222 Calculus for Business and Economics

BUS 300 Marketing

BUS 302 Services Marketing

BUS 320 Business Ethics

BUS 330 Organizational Communication

BUS 350 Organizational Behavior (online)

BUS 360 Business Finance

BUS370 Foundations of Leadership

BUS 373 Human Resource Management (online)

BUS 400 International Marketing (online)

BUS 402 Strategic Marketing

BUS 410 Special Topics: Negotiation (subject to change annually)

BUS 415 Marketing Research

BUS 416 Business Research Methods

BUS 478 Business Strategy Simulation

BUS 480 Business Practicum I

CIS 140 Business Computers

CIS 220 Business Spreadsheets

CIS 221 Advanced Business Spreadsheets

CIS 320 Business Databases

CIS 360 Management Information Systems

ECO 204 Principles of Micro Economics

ECO 440 Comparative Economic Systems

ECO 442 Development Economics

London Internship Program

LONS BUUK 390 Marketing in the UK Environment

AS1001 Introduction to Actuarial Methods

Fall Courses:

AS2101 Probability & Statistics II

AS2021 Decision Analysis

AS2051 Calculus & Linear Algebra

AS3204 Survival Models
AS3302 Life & Health Insurance
AS3303 General Insurance
AS3304 Pension Funds & Social Security
BS1102 Introduction to Management
BS1104 Organisational Behaviour
BS1106 Introduction to Business Law
BS2100 Principles of Finance
BS2101 Principles of Marketing
BS2102 Business Statistics
BS2103 Business Management
BS2104 Financial Accounting
BS2105 European Studies
BS2107 Management Accounting
BS2108-2110 European Business Culture
BS3100 International Business Strategy
BS3102 Financial Management
BS3103 Market Research
BS3105 New Product Development
BS3106 Advanced Financial Accounting
BS3201 Strategic Marketing
EC1003 Topics in Applied Microeconomics
EC1005 Data Analysis I
EC2009 International Trade
EC2012 The Scope and Purpose of Economics
EC2013 Intermediate Microeconomics I
EC2015 Intermediate Macroeconomics I
EC2017 Introductory Econometrics
EC2019 Global Financial Markets
EC3010 Corporate Finance
EC3013 Financial Economics
EC3019 Labour Economics
EC3020 The Economics of Addiction
EC3022 Industrial Organisation
FR2100 Security Analysis
FR2104 Theory of Risk & Insurance
FR2105 Corporate Risk Management
FR2202 Financial Econometrics
FR3100 Fixed Income Portfolio Management
FR3101 Derivatives, Trading & Hedging
FR3102 Asset-Liability Management
FR3105 Valuation & Compensation
FR3106 Insurance Law & Regulation
FR3107 General Insurance & Risk Analysis
FR3109 Planning Law
FR3110 Technical Analysis
IF1102 Financial Markets and the City
IF2101 Domestic Banking Law I
IF2201 Monetary Economics
IF3101 International Finance

IF3012 Banking III: Failure, Crisis & Global Regulation
IF3103 Forecasting I: Business Forecasting
IF3104 Bank Strategy & Management
IF3106 International Banking Law I
IF3108 Corporate Finance
MS2102 Management Modelling Methods
MS2201 Management of Technology
MS3101 Advanced Management Science
MS3102 Virtual Organisations
MS3103 Advanced Systems Science

Spring Courses:

AS2109 Financial Economics
AS2205 Contingencies
AS3021 Operational Research
AS3109 Advanced Financial Economics
AS3301 Investment
BS1204 International Business Environment
BS2200 IT for Business I
BS2201 Management of Human Resources
BS2203 Financial Analysis
BS2204 Business Law
BS2205 Marketing Management
BS2206 Business Economics
BS2207 Enterprise & Innovation
BS3104 Marketing of Services
BS3107 Advanced Strategic Management
BS3200 International Financial Management
BS3203 Advertising
BS3205 European Business Seminar
BS3206 Financial Accounting Theory
BS3207 International Human Resources Management
BS3208 IT for Business II
BS3209 Management of Innovation & Change
BS3210 New Technologies in Marketing
BS3211 Supply Chain & Logistics Management
BS3214 Corporate Social Responsibility
EC1002 Intro to Macroeconomics
EC1004 Topics in Applied Macroeconomics
EC1006 Data Analysis II
EC2010 Money and Banking
EC2011 Health Economics
EC2014 Intermediate Microeconomics II
EC2016 Intermediate Macroeconomics II
EC2018 Intermediate Mathematical Methods
EC3011 Introduction to Financial Derivatives
EC3012 International Finance
EC3014 Monetary Economics
EC3015 Economics of Competition and Regulation
EC3017 Applied Econometrics

EC3021 Development Economics
EC3023 History of Economic Thought
FR2102 Property Law
FR2200 Mathematical Finance
FR2203 Company Valuation
FR2205 Real Estate Planning & Development
FR2206 Life Insurance & Pensions
FR2207 Principles of Financial Services Marketing
FR2208 Risk Analysis & Modelling
FR2209 Portfolio Theory & Investment Valuation
FR3103 Property Appraisal
FR3104 Valuation & Taxation
FR3200 Financial Engineering
FR3201 Equity investment Management
FR3202 Real Estate Finance & Funding
FR3204 Landlord & Tenant Law
FR3205 Insurance Markets & Strategy
FR3206 Risk Financing & Reinsurance
FR3207 Financial Services Regulation
FR3208 Arts & Antique Markets
FR3209 Alternative Investment Management
IF2200 Economics of FOREX
IF2202 Domestic Banking Law II
IF2205 Personal Finance
IF2207 Financial Markets
IF3200 Advanced Financial Econometrics
IF3202 Forecasting II: Financial Forecasting
IF3203 International Banking Law II
IF3205 Topics in Money Banking & Finance
IF3206 Emerging Markets
IF3207 Cases in Finance
MS2103 Process Management
MS3200 Decision Making
MS3201 Management and Problem Solving

Russian Studies Program – Nizhni Novgorod, RUSSIA (Council for Christian Colleges and Universities)

International Relations and Business
Russia in Transition

Temple Rome

Economics 3563 International Trade
Finance 3551 International Financial Markets
Finance 3552 International Financial Management
International Business 3580 Special Topics: Business in the European Union
International Business 3585 International Business Internship
Management 3566 Global Strategic Management
Marketing 3553 International and Comparative Marketing

University of Barcelona—SPAIN (BCA)

Economía Internacional

Economía de la Empresa
Teoría de Juegos
Historia Económica Mundial
Historia Económica de España
Mujer y Economía
Organizaciones Económicas Internacionales
Integración Europea
Transición del Bloque del Este
Política Económica I
Política Económica II
Política Económica III
Sistemas Políticos
Investigación de Mercados I
Pintura II
Procedimientos Pictóricos
Introducción al Dibujo
Dibujo I
Dibujo II
Procesos Escultóricos I
Introducción a la Fotografía
Fotografía I
Fotografía II

University of Gloucestershire - Cheltenham, ENGLAND (BCA)

BM101 The Management Environment
BM102 Managing Information
BM103 Financial Institutions and Markets
BM104 Introduction to Business Law
BM160 Learning and Personal Development
BM187 Transferable Skills
BM202 Management Ethics
BM203 Operations Management
BM206 Business and Company Law
BM209 Business Economics
BM229 Industrial Placement
BM301 Strategic Management
BM302 International Issues in Business
BM303 Managing Change
BM304 Small Business Enterprise
BM305 Business Simulation
BM306 Corporate Financial Management
BM331/333 Business Management Dissertation
BM390 Post Placement Project
BM399 Investigative Study
BT110 Information Technology & Data Presentation
BT111 Information Technology
BT120 Fundamentals of Business Information Technology
BT190 Study & Transferable Skills
BT208 Planning IT in Organizations

BT214 Customizing Applications
BT220 Managing Information Technology in Organizations
BT250 Research Methods & Human-Computer Interaction
BT260 Professional Issues
BT302 Human Computer Interaction
BT303 Business Information Technology Project
BT306 IT in Society
BT309 IT Strategy
BT310 Business Intelligence
BT320 Strategic Business & IT Management
BT399 Single Dissertation
CO120 Programming & Software Development
CO130 Computing Fundamentals & Programming
CO229 Industrial Placement
CO390 Placement Review
FM102 Introduction to Management Accounting
FM103 An Introduction to Financial Accounting
FM104 Accounting for Management
FM190 Study Skills and Personal Development
FM201 Financial Accounting
FM204 Performance Measurement and Control
FM205 The Role of Stock Markets
FM206 Taxation Practice and Theory
FM207 Financial Economics
FM209 Finance Systems
FM211 Management Accounting for Decision Makers
FM229 Industrial Placement
FM230 Financial Accounting
FM231 Management Accounting
FM232 Audit and Accounting Information Systems
FM303 Strategic Financial Management
FM305 Environmental and Social Accounting
FM306 Corporate Accountability
FM307 Managing International Finance
FM308 Strategic Management Accounting
FM309 Corporate Financial Reporting
FM333 Financial Management Dissertation
FM399 Investigative Studies
HT101 Introduction to Management
HT201 Managing Human Resources
HT205 Employee Resourcing and Work Design
HT206 Human Resources in Business
HT302 Strategic Management of Human Resources
HT303 International Perspectives in Managing Human Resources
IBM101 The Context of International Business
IBM201 European Business Environment
IBM202 International Business Environment
IBM203 International Marketing
IBM204 Marketing In Emerging Markets
IBM205 International Field Trip

IBM229 Industrial Placement
IBM301 Managing Global Operations
IBM303 International Marketing Strategies
IBM304 Cultural Issues in International Marketing
IBM331/333 Dissertation
IBM390 Post Placement Project
IBM399 Investigative Study
IGD120 Graphics, Audio and Video Editing
IL201 Tourism: An International Perspective
IL202 Managing Across Cultures
ISD110 The Internet and World Wide Web
ISD210 Markup Languages & Scripting
ISD320 Internet Systems Integrity
IT120 Systems Analysis & Database Design
IT211 IT User Support
IT220 Database Application Development
IT230 Systems Modeling & Design
IT307 Computer Assisted Learning
IT312 Systems Administration
IT315 Database Administration
IT320 Advanced Databases
MAC101 Marketing Communications
MAC201 Persuasive Advertising
MAC202 Public Relations
MAC229 Industrial Placement
MAC301 Campaign Planning
MCC233 Investigating Media Cultures
MCC318 Body Consciousness and the Media
MCC324 'Mycasting': Celebrity Culture and Everyday Life
MM101 Introduction to Marketing
MM102 Marketing and Branding Fundamentals
MM103 Customer Behaviour
MM203 Marketing Management
MM205 Marketing and Consumer Law
MM206 Marketing Research and Analysis
MM207 Brand Communications
MM210 E-Marketing
MM301 Corporate Communications
MM302 Services Marketing
MM303 Strategic Marketing
MM306 Not-for-Profit Marketing
MM307 Greener Marketing
MM308 Customer Relationship Management
MM331/333 Marketing Management Dissertation
MM399 Investigative Study
MU120 Digital Media Design and Development
MU220 User Interaction Studies
MU301 Multimedia in Business and Industry
NEC110 Networking Fundamentals
NEC210 Network Implementation & Protocols

NEC220 Data Communications & Network Programming
TM310 Contemporary Issues in Tourism Management

University of San Francisco in Quito - Quito, ECUADOR (BCA)

ADM 211 Principios de Administración
ADM 212 Comportamiento Organizacional
ADM 315 Entorno Legal de los Negocios
ADM 320 Administración de Operaciones
ADM 350 Administración de Recursos Humanos
ADM 370 Planeación Estratégica
ADM 400 Administración de Calidad Total
ADM 410 Liderazgo y Negociación
ADM 413 Administración de Sistemas de Información
ADM 421 Administración Ambiental
ADM 450 Problemas Contemporáneos
ADM e01 Estudios Independientes de Administración
ADM S00 Seminarios
ECN 100 Introducción a la Economía
ECN 200 Principios de Microeconomía
ECN 210 Principios de Macroeconomía
ECN 220 Economía Agrícola
ECN 300 Microeconomía Intermedia
ECN 310 Macroeconomía Intermedia
ECN 330 Desarrollo Económico
ECN 340 Matemáticas para Economía
ECN 341 Economía Cuantitativa
ECN 345 Teoría de Juegos
ECN 350 Historia del Pensamiento Económico
ECN 360 Economía Gerencial
ECN 370 Economía Ambiental
ECN 390 Principios de Econometría
ECN 400 Moneda y Banca
ECN 410 Economía Pública
ECN 420 Economía Internacional
ECN 430 Desarrollo Socio-Económico del Ecuador
ECN 440 Modelos Económicos
ECN 480 Políticas Económicas
ECN 490 Tópicos Especiales en Economía
ECN 493 Econometría II
ECN E01 Estudios Independientes de Economía
EMP201 Emprendimiento
EMP340 Matemáticas para Economía
EMP470 Proyectos Empresariales
FIN 310 Principios de Finanzas Corporativas
FIN330 Mercados e Instituciones Financieras
FIN 370 Gerencia Financiera
FIN 420 Inversiones y Manejo de Riesgo
FIN 440 Finanzas Corporativas Avanzadas
FIN 460 Análisis e Interpretación de Estados Financieros
FIN 490 Tópicos Especiales en Finanzas

FIN E01 Estudios Independientes de Finanzas
FIN S01 Operaciones Bursátiles
FIN S00 Seminario
MAK 301 Marketing: Principios y Fundamentos
MAK 320 Administraciones de Ventas
MAK 330 Comportamiento del Consumidor
MAK 430 Investigación de Mercados
MAK 450 Marketing Internacional
MAK 460 Marketing Estratégico de Servicios
MAK 470 Marketing: Gerencia y Estrategias
MAK 490 Tópicos Especiales en Marketing
MAK 495 Investigación y Plantificación
MAK S00 Seminario
MAT 350 Modelos Cuantitativos
REL 200 Introducción a las Relaciones Internacionales
REL 220 Relaciones Estados Unidos América Latina
REL 230 Ecuador y las Relaciones Internacionales
REL22X Varios
REL 305 Organismos Internacionales
REL 309 Taller de Relaciones Internacionales
REL 315 Evolución del Sistema Internacional
REL 360 Economía Política Internacional
REL 402 Derecho Internacional
REL 410 Negociación Internacional
REL 415 Seguridad Internacional
REL 423 Human Rights in Global Politics
REL 424 Globalización
REL 42X Varios
REL 440 Teoría de las Relaciones Internacionales
SEG 300 Principios de Seguros
SEG 301 Seguros Generales y Patrimoniales
SEG 310 Seguros Generales y Patrimoniales
SEG 410 Riesgos y Ramos Técnicos
SEG 420 Gestión Financiera de Seguros
SEG 430 Seguros de Personas