### III. BUSINESS

### **Contents**

Guidelines for Mathematical Sciences Courses	2
Students with Advanced Placement credit:	2
Accounting (B.S.)	3
Business Administration (B.S.)	4
Business Administration (B.S.) Entrepreneurship Concentration	5
Business Administration (B.S.) Human Resource Management Concentration	6
Business Administration (B.S.) Leadership Concentration	7
Business Administration (B.S.) Technology and Operations Management Concentration	8
Economic Development (B.S.)	9
Economics (B.A.)	10
Economics (B.S.)	11
Business Administration (B.A.)	13
Marketing (B.S.)	14
Finance Major (R S)	15

#### **Guidelines for Mathematical Sciences Courses**

All students in these majors are required to take one of: MATH 107, MATH 108, or MATH 111, except for Finance and Economics majors who must choose MATH 108 or MATH 111. MATH 108 is a calculus course without a lab component that does not include trigonometric functions. MATH111 is a more rigorous calculus course, advised for students who are planning to attend graduate school.

**Students with Advanced Placement credit:** Requirements for courses in mathematical sciences can be met through Advanced Placement exam credit. The College awards the following credit for AP scores:

If you took this AP exam	And scored:	Then you will receive credit	And should enroll in
		for	
Computer Science A	3, 4, or 5	CIS 181 (3 credits)	CIS 182
Computer Science AB	3 4 or 5	CIS 181 (3 credits)	CIS 182, CIS 281
		CIS 181, 182 (6 credits)	
Calculus AB	3 or 4 5	MATH 111 (4 credits)	MATH 112
		MATH 111, 112 (8 credits)	MATH 112 or MATH 211
Calculus BC	2 3 4 or 5	MATH 111 (4 credits)	MATH 112
		MATH 111,112 (8 credits)	MATH 112 or MATH 211
		MATH 111,112, 211 (12	MATH 261 or MATH 308
		credits)	
Physics B	3 4 or 5	PHYS 201 (4 credits)	PHYS 202 or PHYS 212**
		PHYS 201, 202 (8 credits)	
Physics C: Mechanics	3, 4 or 5	PHYS 211 (4 credits)	PHYS 212
Physics C: E&M	3, 4 or 5	PHYS 211, 212 (8 credits)	MATH 111,112, 211,or 308
Statistics	3, 4 or 5	STAT 269 (3 credits)	STAT 281***

<sup>\*</sup> Students who receive credit for MATH 112 are not necessarily advised to bypass the course. Our MATH 112 course covers infinite sequences and series, which are typically not included in AP courses. Talk to your academic advisor or the Mathematical Sciences Department Chair about your particular situation.

III. Business 2019 2

<sup>\*\*</sup> Mathematics majors are required to take the PHYS 211/212 sequence rather than PHYS 201/202. However, if a student receives AP credit for both PHYS 201 and 202, the 211/212 requirements are waived.

<sup>\*\*\*</sup> AP Statistics is not a calculus-based course or exam. Mathematics majors who receive AP credit for Statistics are still required to take STAT 281 for the major requirement.

### Accounting (B.S.) 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits	
	First Year – Fall			First Year – Spring		
ACCT 141	Financial Accounting	3	ACCT 242	Managerial Accounting	3	
BUSA 102	Opportunities in Business	1	ECON 120	Macroeconomics	3	
COMM 105	Oral Communication*	3	IDCR 151	Created and Called for Community*	3	
IDFY 101	First Year Seminar*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)		
Varies	1st language*	3	MATH 107,	Applied Math for Management, intuitive	3-4	
			108 <u>or</u> 111	Calculus with App., or Calculus I		
BUSA 120	Principles of Management	3				
	TOTAL	16-17		TOTAL	15-16	
	Sophomore – Fall			Sophomore – Spring		
ACCT 343	Cost Accounting	3	ACCT 301	Intermediate Accounting I	3	
ECON 220	Principles of Microeconomics	3	CIS 190	Strategic Use of Information Technology	3 3 3	
Varies	3 <sup>rd</sup> language/Cross Cultural* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	3	ENGL xxx	Literature* (1st or 2nd year)	3	
Varies	Laboratory Science* (1st year)	3-4	HIST	History* (1st or 2nd year)	3	
WELL xxx	Wellness course* (1st or 2nd year)	1	MRKT 130	Marketing Principles	3	
Varies	Free Elective	3	Varies	Free Elective	3	
	TOTAL	16-17		TOTAL	18	
ACCT 202	Junior – Fall		\	Junior – Spring	Ţ	
ACCT 302	Intermediate Accounting II	3	Varies	Art, Music or Theatre* (1st or 2nd year)	3	
ACCT 347	Federal Individual Income Taxes	3	ACCT 303	Intermediate Accounting III	3	
STAT 281	Applied Statistics for Management	3	BUSA 381	Business Law	3	
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> yr)	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	3	
PHIL/RELI	Philosophy/Religion* (1st or 2nd year)	3	FINA 305	Financial Management	3	
	TOTAL	15		TOTAL	15	
	Senior – Fall		Senior – Spring			
ACCT 440	Advanced Accounting	3	BUSA 459	Strategic Management	3	
ACCT 442	Auditing	3	BUSA 370	Moral Issues in Business	3	
IDST xxx	Science, Tech, & World* (3rd or 4th year)	3	Varies	Free Elective	3	
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	2-3	Varies	Free Elective	3	
Varies	Free Elective	3	Varies	Free Elective	3	
····	TOTAL	14-15	ł	TOTAL	15	

### Business Administration (B.S.) 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	Varies	Free Elective	3
BUSA 102	Opportunities in Business	1	ECON 120	Macroeconomics	3
COMM 105	Oral Communication*	3	IDCR 151	Created and Called for Community*	3
IDFY 101	First Year Seminar*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
Varies	1st language*	3	MATH 107,	Applied Math for Management, intuitive	3-4
			108 or 111	Calculus with App., or Calculus I	
BUSA 120	Principles of Management	3			
	TOTAL	16		TOTAL	15-16
	Sophomore – Fall	T	·····	Sophomore – Spring	T
CIS 190	Strategic Use of Information Technology	3	ECON 220	Principles of Microeconomics	3
ENGL xxx	Literature* (1st or 2nd year)	3	HIST xxx	History* (1st or 2nd year)	3
Varies	Laboratory Science* (1st year)	3-4	Varies	HRM or LEAD Elective	3
MRKT 130	Marketing Principles	3	Varies	3 <sup>rd</sup> language/Cross Cultural* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	3
WELL xxx	Wellness course* (1st or 2nd year)	1	STAT 281	Applied Statistics for Management	3
ACCT 242	Managerial Accounting	3			
	TOTAL	16-17		TOTAL	15
	Junior – Fall	10-17		Junior – Spring	13
BIBL 20x	Knowledge of the Bible* (2nd year)	3	Varies	Art, Music or Theatre* (1st or 2nd year)	3
PHIL/RELI	Philosophy/Religion* (1st or 2nd year)	3	BUSA 381	Business Law	3
Varies	Major Option: BUSA, ECON or MRKT	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
Varies	Major Elective	3	FINA 305	Financial Management	3
Varies	Free Elective	3	Varies	Major Elective	3
	TOTAL	15		TOTAL	15
	Senior – Fall			Senior – Spring	
IDST xxx	Science, Tech, & World* (3rd or 4th year)	3	BUSA 459	Strategic Management	3
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3	Varies	Major Elective	3
Varies	Major Elective	3	Varies	Free Elective	3
Varies	Major Elective	3	Varies	Free Elective	3
Varies	Free Elective	3	Varies	Ethics/World View/Pluralism*	3
Varies	Free Elective	3			
	TOTAL	17-18		TOTAL	15

# Business Administration (B.S.) Entrepreneurship Concentration 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	ECON 120	Macroeconomics	3
BUSA 102	Opportunities in Business	1	IDCR 151	Created and Called for Community*	3
COMM 105	Oral Communication*	3	Varies	2 <sup>nd</sup> Language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
IDFY 101	First Year Seminar*	3	MATH 107,	Applied Math for Management, intuitive	3-4
			108 <u>or</u> 111	Calculus with App., <u>or</u> Calculus I	
Varies	1st Language*	3	CIS 190	Strategic Use of Information Technology	3
BUSA 120	Principles of Management	3			
	TOTAL	16		TOTAL	15-16
	Sophomore – Fall	1		Sophomore – Spring	1 10 10
ACCT 242	Managerial Accounting	3	HIST xxx	History* (1st or 2nd year))	3
ENGL xxx	Literature* (1st or 2nd year)	3	BIBL 20x	Knowledge of the Bible* (2nd year)	3
Varies	Laboratory Science* (1st year)	3-4	Varies	3 <sup>rd</sup> language/Cross Cultural* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	3
MRKT 130	Marketing Principles	3	STAT 281	Applied Statistics for Management	
WELL xxx	Wellness course* 1st or 2nd year)	1	Varies	Free Elective	3
ECON 220	Principles of Microeconomics	3	Varies	Free Elective	3
	TOTAL	16-17		TOTAL	18
	Junior – Fall	10 17		Junior – Spring	10
MRKT 339	Market Research	3	varies	Art, Music or Theatre* (1st or 2nd year)	3
PHIL/RELI	Philosophy/Religion* (1st or 2nd year)	3	BUSA 381	Business Law	3
BUSA 380	Small Business Development	3	THEO 2xx	Christian Beliefs* (2nd or 3rd yr)	3
Varies	Major Elective	3	Varies	Free Elective	3
FINA 305	Financial Management	3	BUSA 385	Entrepreneurship	3
	TOTAL	45		TOTAL	45
	TOTAL	15		TOTAL	15
IDCT	Senior – Fall	1 1	DUCA 4FO	Senior – Spring	T 7
IDST xxx IDNW xxx	Science, Tech, & World* (3 <sup>rd</sup> yr or 4 <sup>th</sup> ) Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	3 2-3	BUSA 459 BUSA 356,	Strategic Management Decision-Making Tools, Operations	3
IDINVV XXX	Non-western Studies (2 <sup>nd</sup> or 3 <sup>nd</sup> yr)	2-3	360, 405 or	Management, Supply Chain Management, or	
			ECON 302	Intermediate Microeconomics	
LEAD 312 or MRKT 333,	Leading Org. Change, Consumer Behavior, Integrated Marketing Comm.,	3	Varies	Free Elective	3
337, 357	Personal Selling				
Varies	Free Elective	3	Varies	Free Elective	3
BUSA 310	Business as a Ministry	3	Varies	Ethics/World View/Pluralism*	3
	TOTAL	14-15		TOTAL	15
	TOTAL	ו ד־וט		TOTAL	13

### Business Administration (B.S.) Human Resource Management Concentration 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	CIS 190	Strategic Use of Information Technology	3
BUSA 102	Opportunities in Business	1	ECON 120	Macroeconomics	3
COMM 105	Oral Communication*	3	IDCR 151	Created and Called for Community*	3
IDFY 101	First Year Seminar*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
Varies	1st language*	3	MATH 107, 108 <u>or</u> 111	Applied Math for Management, intuitive Calculus with App., <u>or</u> Calculus I	3-4
BUSA 120	Principles of Management	3			
	TOTAL	16		TOTAL	15-16
	Sophomore – Fall			Sophomore – Spring	10 10
ACCT 242	Managerial Accounting	3	ECON 220	Principles of Microeconomics	3
Varies	Free Elective	3	HIST xxx	History* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
ENGL xxx	Literature* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	HRM 301	Human Resource Management	3
Varies	Laboratory Science* (1 <sup>St</sup> year)	3-4	PHIL/RELI	Philosophy/Religion* (1st or 2nd year)	3
MRKT 130	Marketing Principles	3	STAT 281	Applied Statistics for Management	3
WELL xxx	Wellness course* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	1		-	
	TOTAL	16-17		TOTAL	. 15
	Junior – Fall			Junior – Spring	
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3	varies	Art, Music or Theatre* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
Varies	3rd language/Cross Cultural* (2nd or 3rd yr)		BUSA 381	Business Law	3
HRM 312	Leading Organizational Change	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
Varies	Major Elective	3	FINA 305	Financial Management	3
Varies	Free Elective	3	HRM 311	Organizational Behavior	3
	TOTAL	15		TOTAL	. 15
	Senior – Fall			Senior – Spring	
IDST xxx	Science, Tech, & World* (3 <sup>rd</sup> or 4 <sup>th</sup> year)	3	BUSA 459	Strategic Management	3
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3	Varies	Major Elective	3
HRM or ECON		3	Varies	Free Elective	3
	Major Option	3	Varies	Free Elective	3
Varies	Free Elective	3	Varies	Ethics/World View/Pluralism*	3
Varies	Free Elective	3			<u> </u>
	TOTAL	17-18		TOTAL	15

# Business Administration (B.S.) Leadership Concentration 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	CIS 190	Strategic Use of Information Technology	3
BUSA 102	Opportunities in Business	1	ECON 120	Macroeconomics	3
COMM 105	Oral Communication*	3	IDCR 151	Created and Called for Community*	3
IDFY 101	First Year Seminar*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
Varies	1 <sup>ST</sup> language*	3	MATH 107, 108 or 111	Applied Math for Management, intuitive Calculus with App., <u>or</u> Calculus I	3-4
BUSA 120	Principles of Management	3			
	TOTAL	16		TOTAL	15-16
	Sophomore – Fall			Sophomore – Spring	
ACCT 242	Managerial Accounting	3	HIST xxx	History* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
ENGL xxx	Literature* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3	BUSA 310	Business as a Ministry	3
Varies	Laboratory Science* (1 <sup>St</sup> year)	3-4	Varies	3rd language/Cross Cultural* (2nd or 3rd yr)	3
MRKT 130	Marketing Principles	3	STAT 281	Applied Statistics for Management	3
WELL xxx	Wellness course* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	1	Varies	Free Elective	3
ECON 220	Principles of Microeconomics	3	Varies	Free Elective	3
	TOTAL	16-17		TOTAL	18
	Junior – Fall	10 17		Junior – Spring	
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1st or 2nd year)	3
PHIL/RELI	Philosophy/Religion* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3	BUSA 381	Business Law	3
LEAD 310	Leadership Theory & Development	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
LEAD 312	Leading Organizational Change	3	FINA 305	Financial Management	3
Varies	Free Elective	3	LEAD 320	Learning to Lead (J-Term)	3
	TOTAL	15		TOTAL	15
	Senior – Fall	•		Senior – Spring	•
IDST xxx	Science, Tech, & World* (3 <sup>rd</sup> or 4 <sup>th</sup> year)	3	BUSA 459	Strategic Management	3
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3	Varies	Major Elective	
COMM 301, 333, 353 or HRM 311	Persuasion, Business & Org. Communication, Crisis Comm & Media Relations, <u>or</u> Organizational Behavior	3	Varies	Free Elective	3
Varies	Free Elective	3	Varies	Free Elective	3
BUSA 356	Decision-Making Tools in Management	3	Varies	Ethics/World View/Pluralism*	3
	TOTAL	14-15		TOTAL	15

# Business Administration (B.S.) Technology and Operations Management Concentration 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	CIS 190	Strategic Use of Information Technology	3
BUSA 102	Opportunities in Business	1	ECON 120	Principles of Macroeconomics	3
COMM 105	Oral Communication*	3	IDCR 151	Created and Called for Community*	3
IDFY 101	First Year Seminar*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
Varies	1 <sup>ST</sup> language*	3	MATH 107, 108 or 111	Applied Math for Management, intuitive Calculus with App., or Calculus I	3-4
BUSA 120	Principles of Management	3			
	TOTAL	16		TOTAL	15-16
	Sophomore – Fall			Sophomore – Spring	
ACCT 242	Managerial Accounting	3	HIST xxx	History* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
ENGL xxx	Literature* (1st or 2nd year)	3	Varies	3rd language/Cross Cultural* (2nd or 3rd yr)	3
Varies	Laboratory Science* (1st year)	3-4	STAT 281	Applied Statistics for Management	3
MRKT 130	Marketing Principles	3	Varies	Free Elective	3
WELL xxx	Wellness course* (1st or 2nd year)	1	Varies	Free Elective	3
ECON 220	Principles of Microeconomics	3			
	TOTAL	16-17		TOTAL	15
	Junior – Fall			Junior – Spring	•
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
PHIL/RELI	Philosophy/Religion* (1st or 2nd year)	3	BUSA 381	Business Law	3
Varies	Free Elective	3	THEO 2xx	Christian Beliefs* (2nd or 3rd year)	3
CIS xxx	CIS option	3	FINA 305	Financial Management	3
BUSA 405	Supply Chain Management	3	Varies	Free Elective	3
	TOTAL	15		TOTAL	15
	Senior – Fall			Senior – Spring	
BUSA 358	Making a Better World?	3	BUSA 459	Strategic Management	3
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3	Varies	Major Elective	3
Varies	Major Elective	3	Varies	Free Elective	3
Varies	Free Elective	3	CIS xxx	CIS option	3
BUSA 360	Operations Management	3	Varies	Ethics/World View/Pluralism*	3
Varies	Free Elective	3			
	TOTAL	17-18		TOTAL	15

#### **Economic Development (B.S.)** 8 Semester Plan

\*QuEST requirement

	First Year – Fall				Credits
				First Year – Spring	
DLICA 100	Survey of Accounting	3	MRKT 130	Marketing Principles	3
	Opportunities in Business	1	ECON 120	Principles of Macroeconomics	3
	Oral Communication*	3	IDCR 151	Created and Called for Community*	3
IDFY 101 F	First Year Seminar*	3	Varies	2nd language* (1st or 2nd year)	3
Varies 1	ist language*	3	MATH 108 or MATH 111	Intuitive Calculus with Applications or Calculus I*	3
BUSA 120 F	Principles of Management	3			
<u>_</u>	TOTAL	16		TOTAL	15
	Sophomore – Fall			Sophomore – Spring	
	Principles of Microeconomics	3	HIST 1xx	History* (1st or 2nd year) meeting QuEST	3
Varies E	Economic Development Elective	3	Varies	Economic Development Elective	3
ENGL 1xx L	_iterature* meeting QuEST	3	ECON 301	Intermediate Macroeconomics	3
Varies L	_aboratory Science*	3-4	Varies	Free Elective or minor	3
Varies 3	<sup>3rd</sup> Language or Cross Cultural		STAT 269 or STAT 281	Introductory Statistics Applied Statistics for Management	3
			POLI 212 or POLI 213	International Politics Comparative Politics	3
	TOTAL	16-17		TOTAL	18
	Junior – Fall	10 17		Junior – Spring	10
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
PHIL/RELI F	Philosophy/Religion* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	ECON 303 or IBI 331	Comparative Political Economy or Comparative Economic Systems	3
ECON 302	ntermediate Microeconomics	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
L	Financial Management	3	ECON 312	Economic Development	3
SOCI 212	Cultural Anthropology	3	Varies	Science, Tech & the World **	3
	ree Elective	3	WELL 1xx	Wellness course*	1
<del>-</del>	TOTAL	15		TOTAL	16
	Senior – Fall			Senior – Spring	•
ECON 371	Microfinance	3	Varies	Ethics/World View/Pluralism***	3
ECON 313 E	Economic Development II	3	IBI 350 or IBUS 375	International Trade and Finance International Business and World Economy	3
BUSA 459	Strategic Management	3	Varies	Free Elective or minor	3
	ree Elective or minor	3	Varies	Free Elective or minor	3
Varies F	Free Elective or minor	3	Varies	Free Elective or minor	3
	TOTAL	15		TOTAL	15

<sup>\*</sup>Meets QuEST requirement.

\*\* Not needed if completing BIOL 216 as an Economic Development elective

\*\*\*Not needed if completing ENVS 315 as an Economic Development elective

### Economics (B.A.) 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	CIS 190	Strategic Use of Information Technology	3
ECON 120	Principles of Macroeconomics	3	IDCR 151	Created and Called for Community*	3
IDFY 101	First Year Seminar*	3	Varies	2nd language* (1st or 2nd year)	3
Varies	1 <sup>St</sup> language*	3	MATH 108 <u>or</u> MATH 111	Intuitive Calculus with Applications (3) Calculus I (4)	3-4
COMM 105	Oral Communication*	3	ECON 220	Principles of Microeconomics	3
	TOTAL	15		TOTAL	. 15-16
	Sophomore – Fall			Sophomore – Spring	
ECON 301	Intermediate Macroeconomics	3	HIST xxx	History* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
ENGL xxx	Literature* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3	ECON 303	Comparative Political Economy	3
Varies	Laboratory Science* (1 <sup>St</sup> year)	3-4	ECON or IBUS	Economics Option	3
WELL xxx	Wellness course* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	1	Varies	Free Elective	3
STAT 269, 281 <u>or</u> 291	Introductory Statistics, Applied Statistics for Management <u>or</u> Statistics for Mathematical Sciences	3	Varies	3 <sup>rd</sup> Language*	3
Varies	Science, Technology & the World*	3	Varies	Free Elective	3
	TOTAL	16-17		TOTAL	. 18
	Junior – Fall			Junior – Spring	1 17
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
PHIL/RELI	Philosophy/Religion* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	ECON or IBUS	Economics Option /	3
ECON 302	Intermediate Microeconomics	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
Varies	Free Elective	3	Varies	Free Elective	3
Varies	Free Elective	3	Varies	Free Elective	3
	TOTAL	15		TOTAL	. 15
	Senior – Fall			Senior – Spring	
ECON or IBUS	Economics Option	3	Varies	Ethics/World View/Pluralism*	3
Varies	Free Elective	3	ECON or IBUS	Economics Option	3
Varies	Free Elective	3	Varies	Free Elective	3
Varies	Free Elective	3	Varies	Free Elective	3
Varies	Non-Western Studies*	3	Varies	Free Elective	3
	TOTAL	15		TOTAL	. 15

### Economics (B.S.) 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	BUSA 120	Principles of Management	3
COMM 105	Oral Communication*	3	ECON 220	Principles of Microeconomics	3
IDFY 101	First Year Seminar*	3	IDCR 151	Created and Called for Community*	3
Varies	1 <sup>St</sup> language*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
ECON 120	Principles of Macroeconomics	3	MATH 108 <u>or</u> MATH 111	Intuitive Calculus with Applications (3) Calculus I (4)	3-4
BUSA 102	Opportunities in Business	1			
	TOTAL	16		TOTAL	. 15-16
	Sophomore – Fall			Sophomore – Spring	-1
ENGL xxx	Literature* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	HIST xxx	History* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
Varies	Laboratory Science* (1 <sup>St</sup> year)		ECON or IBUS	Economics Option	3
MRKT 130	Marketing Principles	3	STAT 281	Applied Statistics for Management	3
WELL xxx	Wellness course* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	1	ACCT 242	Managerial Accounting	3
CIS 190	Strategic Use of Information Technology	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
ECON 301	Intermediate Macroeconomics	3			
	TOTAL	16-17		TOTAL	. 15
	Junior – Fall	-		-!	
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1st or 2nd year)	3
PHIL/RELI	Philosophy/Religion* (1st or 2nd year)	3	Varies	3 <sup>rd</sup> Language*	3
ECON 302	Intermediate Microeconomics	3	BUSA 381	Business Law	3
ECON 303	Comparative Political Economy	3	Varies	Science, Tech and the World	3
ECON or IBUS	Economics Option	3	FINA 305	Financial Management	3
	TOTAL	15		TOTAL	. 15
	Senior – Fall			Senior – Spring	1
Varies	Non-Western Studies*	2-3	Varies	Ethics/World View/Pluralism*	3
Varies	Free Elective	3	Varies	Free Elective	3
Varies	Free Elective	3	Varies	Free Elective	3
BUSA 356	Decision- Making Tools in Management	3	BUSA 459	Strategic Management	3
ECON or IBUS	Economics Option		ECON or IBUS	Economics Option	3
Varies	Free Elective	3 <b>17-18</b>		TOTAL	15
	TOTAL	17-18		TOTAL	. 15

### International Business (B.S.) 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
	First Year – Fall			First Year – Spring	
ACCT 141	Financial Accounting	3	CIS 190	Strategic Use of Information Technology	3
BUSA 102	Opportunities in Business	1	ECON 120	Macroeconomics	3
COMM 105	Oral Communication*	3	IDCR 151	Created and Called for Community*	3
IDFY 101	First Year Seminar*	3	BUSA 120	Principles of Management	3
MATH 107,	Applied Math for Management, Intuitive	3-4	Varies	Language Elective	3
108 <u>or</u> 111	Calculus with App., or Calculus I				
Varies	Language Elective	3			
	TOTAL	16-17		TOTAL	15
	Sophomore – Fall			Sophomore –	
ACCT 242	Managerial Accounting	3	ECON 220	Principles of Microeconomics	3
ENGL xxx	Literature* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	HIST xxx	History* (1st or 2nd year)	3
Varies	Laboratory Science* (1St year)	3-4	BUSA 405 <u>o</u> ı	r Supply Chain Management	3
			POLI 212	International Politics	
MRKT 130	Marketing Principles	3	STAT 281	Applied Statistics for Management	3
WELL xxx	Wellness course* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	1	Varies	Free Elective	3
	TOTAL	13-14		TOTAL	15
	Junior – Fall	10 11		Junior – Spring	10
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1st or 2nd year)	3
PHIL/RELI	Philosophy/Religion* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	BUSA 381	Business Law	3
BUSA 310 <u>or</u>	Business as a Ministry	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
IBUS 342	Global Entrepreneurship			, , ,	
Varies	Language Elective	3	FINA 305	Financial Management	3
			ECON 312	Economic Development	3
			<u>or</u> HRM 311	Organizational Behavior	
	TOTAL	12	lmana lu - 19	TOTAL	15
	Summer- Internat	ional Bus	iness institut	le (12 Credits)	
IBI 331	Comparative Economic Systems	3	IBI 350	International Trade and Finance	3
IBI 339	Global Marketing	3	IBI 390	Global Business Strategy	3
			<b>.L</b>	TOTAI	12
	Senior – Fall			Senior – Spring	
IDST xxx	Science, Tech, & World* (3 <sup>rd</sup> or 4 <sup>th</sup> year)	3	BUSA 459	Strategic Management	3
IDNW xxx	Non-Western Studies* (2nd or 3rd year)	2-3	IBUS 375	International Business and World Economy	3
Varies	Language Elective	3	Varies	Ethics/World View/Pluralism*	3
Varies	Free Elective	3	Varies	Free Elective	3
	TOTAL	11 10		TOTAL	10
	TOTAL	11-12		TOTAL	12

#### Business Administration (B.A.) 8 Semester Plan

\*QuEST requirement

Course selection will vary significantly depending on primary major

Course #	Course name	Credits	Course #	Course name	Credits
First Year – Fall			First Year – Spring		
ACCT 141	Financial Accounting	3	ECON 120	Macroeconomics	3
BUSA 102	Opportunities in Business	1	IDCR 151	Created and Called for Community*	3
COMM 105	Oral Communication*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
IDFY 101	First Year Seminar*	3	BUSA 120	Principles of Management	3
Varies	1 <sup>St</sup> language*	3	Varies	Primary Major Course	3
Varies	Primary Major Course	3	Varies	Primary Major Course	3
	TOTAL	16		TOTAL	10
TOTAL				TOTAL	18
CIS 190	Sophomore – Fall	2	FCON 220	Sophomore – Spring	1 2
ENGL XXX	Strategic Use of Information Technology	3 3	ECON 220 HIST xxx	Principles of Microeconomics	3
	Literature* (1 <sup>St</sup> or 2 <sup>nd</sup> year)  Laboratory Science* (1 <sup>St</sup> year)	3-4		History* (1 <sup>St</sup> or 2 <sup>nd</sup> year) 3 <sup>rd</sup> language/Cross Cultural* (2 <sup>nd</sup> or 3 <sup>rd</sup> yr)	3
Varies MRKT 130	Marketing Principles	3-4	Varies Varies	Primary Major Course	3
WELL XXX	Wellness course* (1st or 2nd year)	ა 1	MATH 107,	Applied Math for Management, Intuitive	3-4
VVELL XXX	weiliness course (1500) 2nd year)	I	108 <u>or</u> 111	Calculus with App., <u>or</u> Calculus I	3-4
ACCT 242	Managerial Accounting	3			
TOTAL				TOTAL	15
Junior – Fall			Junior – Spring		
BIBL 20x	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
PHIL/RELI	Philosophy/Religion* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	BUSA 381	Business Law	3
INTE 391	Internship	2	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
BUSA xxx	BUSA Elective	3	FINA 305	Financial Management	3
Varies	Primary Major Course	3	Varies	Primary Major Course	3
Varies	Primary Major Course	3			1
	TOTAL	17		TOTAL	15
Senior – Fall			Senior – Spring		
IDST xxx	Science, Tech, & World* (3 <sup>rd</sup> or 4 <sup>th</sup> year)	3	BUSA 459	Strategic Management	3
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3	Varies	Ethics/World View/Pluralism*	3
BUSA xxx	BUSA Elective	3	Varies	Primary Major Course	3
Varies	Primary Major Course	3	Varies	Primary Major Course	3
Varies	Primary Major Course	3	Varies	Primary Major Course	3
	TOTAL	14-15		TOTAL	15

**Note:** This major is a secondary major; it may not be declared as a primary major or a stand-alone major. Students must have at least 24 unique courses in both their primary and secondary major. Students graduating with this as part of a double major receive a single degree, with two majors (e.g. a Bachelors of Arts from Messiah majoring in both x and Business Administration). Students declaring this Business Administration B.A. as their secondary major must complete the QuEST requirements of the primary major.

### Marketing (B.S.) 8 Semester Plan

\*QuEST requirement

Course #	Course name	Credits	Course #	Course name	Credits
First Year – Fall			First Year – Spring		
IDFY 101	First Year Seminar*	3	IDCR 151	Created and Called for Community*	3
COMM 105	Oral Communication*	3	Varies	2 <sup>nd</sup> language* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
Varies	1st language*	3	varies	Laboratory Science* (1st year)	3-4
MATH 107,	Applied Math for Management, intuitive	3-4	ACCT 131	Curvey of Associating	3
108 <u>or</u> 111	Calculus with App., or Calculus I		ACCT 131	Survey of Accounting	3
BUSA 102	Opportunities in Business	1	ECON 120	Macroeconomics*	3
MRKT 130	Marketing Principles	3			
	TOTAL	16-17		TOTAL	15-16
	Sophomore – Fall		Sophomore – Spring		
Varies	3 <sup>rd</sup> language or Cross Cultural* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3	ENGL xxx	Literature* (1st or 2nd year)	3
WELL xxx	Wellness activity* (1st or 2nd year)	1	varies	History*	3
ECON 220	Principles of Microeconomics	3	BIBL 20x	Knowledge of the Bible* (1st or 2nd year)	3
STAT 281	Applied Statistics for Management	3	BUSA 120	Principles of Management	3
MRKT 333	Consumer Behavior	3	MRKT 337	Integrated Marketing Communications	3
CIS 190	Strategic Use of Information Technology	3		Elective	3
	TOTAL	16		TOTAL	18
Junior – Fall				Junior – Spring	10
varies	Philosophy/Religion* (1st or 2nd year)	3	ARTS xxx	Arts* (1st or 2nd year)	3
IDNW xxx	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
BUSA 381	Business Law	3		Social Media or Digital Marketing	3
MRKT 339	Market Research	3	MRKT xxx	Marketing Specialization Course	3
FINA 305	Financial Management	3	THE TOTAL	Elective	3
	TOTAL	<u> </u>		TOTAL	15
Senior – Fall			Senior – Spring		
IDST xxx	Science, Tech, & World* (3rd or 4th year)	3	IDS xxx	Ethics/Pluralism/World Views*	3
BUSA 459	Strategic Management	3	MRKT 438	Marketing Management & Strategy	3
MRKT xxx	Marketing Specialization Course	3	MRKT xxx	Marketing Specialization Course	3
	Elective	3		Elective	3
	Elective	3		Elective	3
	TOTAL	15		TOTAL	15

### Finance Major (B.S) 8 Semester Plan

COMM 105 C Varies 1 MATH 108 <u>or</u> Ir MATH 111 C	First Year – Fall  First Year Seminar*  Dral Communication*  IST language*  ntuitive Calculus with Applications (3)  Calculus I (4)	3 3 3 3-4	IDCR 151 Varies Varies	First Year – Spring Created and Called for Community* 2nd language* (1st or 2nd year)	3
COMM 105 C Varies 1 MATH 108 <u>or</u> Ir MATH 111 C	Oral Communication* I <sup>St</sup> language* ntuitive Calculus with Applications (3)	3	Varies		
Varies 1 MATH 108 <u>or</u> Ir MATH 111	I <sup>ST</sup> language* ntuitive Calculus with Applications (3)	3		2nd language* (1st or 2nd vear)	
MATH 108 <u>or</u> lr MATH 111	ntuitive Calculus with Applications (3)		Varies		3
MATH 111 C		3-4		Laboratory Science* (1 <sup>St</sup> year)	3-4
1000 1111 1111	Calculus I (4)	0 1	ACCT 141	Financial Accounting	3
BUSA 102 C					
	Opportunities in Business	1	ECON 120	Macroeconomics	3
BUSA 120 P	Principles of Management	3			
	TOTAL	16-17		TOTAL	15-16
Sophomore – Fall			Sophomore – Spring		
	<sup>3rd</sup> language/Cross Cultural* (2 <sup>nd</sup> or 3 <sup>rd</sup>	3	ENGL xxx	Literature* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3
	Principles of Microeconomics		HIST	History* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	3
	Marketing Principles	3	WELL xxx	Wellness course* (1 <sup>st</sup> or 2 <sup>nd</sup> year)	1
	Managerial Accounting	3	CIS 190	Strategic Use of Information Technology	3
E	Elective	3	STAT 281	Applied Statistics for Management	3
			FINA 305	Financial Management	3
	TOTAL	15		TOTAL	1,
TOTAL				TOTAL	. 16
Junior – Fall			Vario	Junior – Spring	7 7
	Philosophy/Religion* (1 <sup>St</sup> or 2 <sup>nd</sup> year)	3	varies	Art, Music or Theatre* (1st or 2nd year)	3
	Knowledge of the Bible* (2 <sup>nd</sup> year)	3	FINA 405	Corporate Finance	
	Business Law	3	FINA 415	Financial Institution Management	3
	Money and Financial Markets	3	THEO 2xx	Christian Beliefs* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	3
	nvestments	3	ACCT 301	Intermediate Accounting I	3
<u>E</u>	lective	3		TOTAL	15
	TOTAL Senior – Fall	18		TOTAL Sonior Spring	. 15
BUSA 459 S	Senior – Faii Strategic Management	3	CINIA 450/475	Senior – Spring Securities Industry Brokerage Preparation or	3
DUSA 409 S	ылатеуіс манауеттеті	3	FINA 450/475	Advanced Corp. Finance	3
FINA 410 S	Security Analysis & Valuation	3	IDS xxx	Ethics/Pluralism/World Views* (3 <sup>rd</sup> or 4 <sup>th</sup>	3
IDST xxx S	Science, Tech, & World* (3 <sup>rd</sup> or 4 <sup>th</sup>	3		Elective	3
IDNW xxx N	Non-Western Studies* (2 <sup>nd</sup> or 3 <sup>rd</sup> year)	2-3		Elective	3
E	Elective	3		Elective	3
i	TOTAL	14-15		TOTAL	. 15

<sup>\*</sup>QuEST requirement