

# Travel agencies

Ranked by local travel revenue

Source: *Central Penn Business Journal*, "The List", August 20, 2004

Rank	Company Address Web site	2003 local travel/total revenue	Top local executive Title Phone	% of bus.: corp./leisure/other # of trips booked in 2003	Services fees? Corporate discounts?	Locale specialization?	Tour operator? # of local/total agents # of F-T local/total employees	# of local/total offices Headquarters Year estab. locally	Specialties
1	<b>TRAVEL TIME TRAVEL AGENCY INC.</b> 1044 New Holland Ave. Lancaster, PA 17601 www.trvltime.com	\$10.09 million \$10.09 million	Shaun Balani President 299-6600	85%/10%/5% 22,000	Between \$12-\$45, depending on the services needed Yes	No	No 12/12 18/18	1/1 Lancaster 1977	Business travel and incentive trips
2	<b>BAILEY TRAVEL SERVICE INC.</b> 123 E. Market St. York, PA 17401 www.baileytravel.com	\$6.72 million \$6.72 million	John W. Bailey President 854-5511	75%/25%/0% 21,000	\$5-\$50 Yes	Europe, South America, Caribbean	No 1/1 11.50/11.50	1/1 York 1949	Group incentives and corporate-sales groups
3	<b>UNIGLOBE TRAVEL MANAGEMENT CONSULTANTS INC. (1)</b> 675 Silver Springs Road Mechanicsburg, PA 17050 www.unglobetmc.com	\$5 million \$5 million	Rosemarie Malpass President 766-4862	85%/15%/0% 16,000	Varies Varies	Worldwide	No 6/6 6/6	1/1 Silver Spring Twp. 1987	Corporate/meeting planning
4	<b>FOX VALLEY TRAVEL INC.</b> 2595 S. George St. York, PA 17403 www.fvtravel.com	\$4.50 million \$4.50 million	Beverly Leiphart President 741-5066	50%/50%/DNR DNR	Varies Yes	Worldwide	Yes 15/15 6/6	2/2 York Twp. 1990	Family travel, corporate and corporate incentive
5	<b>RICHCREEK VACATION CENTER</b> 5300 Linglestown Road Harrisburg, PA 17112 www.richcreekvacationcenter.com	\$3.50 million \$3.50 million	Margaret Richcreek and Barry Richcreek Co-owners 540-7686	5%/95%/0% DNR	\$20 ticketing fee; no fee for standard vacation planning, fee varies for custom planning NA	Caribbean, Hawaii, Disney	Yes 4/5 2/2	1/1 Lower Paxton Twp. 1988	Incentive, corporate incentive, group travel, yacht charter
6	<b>HOMESTEAD TRAVEL INC.</b> 7 W. Main St. Hummelstown, PA 17036 www.homesteadtravel.vacation.com	\$3.30 million \$3.30 million	Robert N Kelly Owner 566-9561	5%/70%/25% DNR	\$25 airline ticketing fee Yes	No	No 10/10 5/5	1/1 Hummelstown 1977	Group travel, cruises, tours
7	<b>TRAVEL PROFESSIONALS</b> 855 Market St. Lemoyne, PA 17043-1414 www.travelprofs.com	\$3 million \$3 million	Mari Atchason President 233-5641	50%/50%/0% DNR	None No	Ireland and Italy	Yes 4/4 4/4	1/1 Lemoyne 1976	Luxury vacations, cruises, special interest groups, incentive travel
8	<b>CRICKETS CAREFREE TRAVEL INC.</b> 4-A Sycamore Court, 245 Centerville Rd Lancaster, PA 17603 www.cricketscarefreetravel.com	\$1.70 million \$1.70 million	Cricket M. Hile Owner, CEO 293-2800	30%/70%/0% DNR	Varies Yes	DNR	No 1/1 7/7	1/1 E. Hempfield Twp. 1983	DNR

(1) Uniglobe Travel (International) Inc. is a franchise organization with 900 locations in 20 countries. DBA-Doing Business As DNR-Did Not Respond NA-Not Applicable  
The Central Penn Business Journal's list of agencies is limited to those located in Cumberland, Dauphin, Lancaster, Lebanon or York. Of the companies contacted,  
11 responded by press time; three did not meet ranking criteria. To get the Book of Lists on disk, visit the Business Journal's Web site at www.centralpennbusiness.com.

RESEARCHED BY ALAINE KEISLING