

## 2012 CVC Job and Internship Fair - List of Employers

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Aerotek	Montgomery County Department of Police
Aflac	Morris Hardwick Schneider
Allegis Group	National Conference Services, Inc.
American Public University System	New Castle County Police Department
AMRL (AASHTO Materials Reference Laboratory)	Oshkosh Corporation
AXA Advisors/ Karr Barth Associates	Penske
Board of Childcare	Primerica Financial Services
CCO	Securitas Security Services USA, Inc.
CELEBREE Learning Centers	Select Medical
Cement and Concrete Reference Laboratory	Sheppard Pratt Health Systems
Centric Business Systems	Silver Oak Academy
Continental Pools, Inc.	Six Flags America
Country Meadows Retirement Communities	Smith Elliott Kearns & Company, LLC
DMG Securities	Target
Enterprise Holdings	Target Community & Educational Services, Inc
Experient	The Baltimore Life Companies
Fastenal	The Beistle Company
Hertz Corporation	The Plamondon Companies
Hoffman Homes for Youth	The Prudential Insurance Company of America (Hunt Valley, MD)
IBM Global Business Services	The Prudential Insurance Company of America (York, PA)
Intelligated	UnitedHealth Group
JLG Industries, Inc.	United States Air Force
Lab Support: A division of On Assignment	US Capitol Police
LegalShield	US Navy Officer Recruiting
Martin's Famous Pastry Shoppe, Inc.	Valenti Mid-Atlantic Management, LLC Wendy's
Maxim Healthcare Services	VerStandig Broadcasting
Medix Staffing Solutions	Volvo Group
Milton Hershey School	

## **Aerotek**

7301 Parkway Dr.

Hanover, MD 21076

**Phone:** 410-694-5237, **Website:** [www.aerotekcareers.com](http://www.aerotekcareers.com), **Email:** [jdonalds@aerotek.com](mailto:jdonalds@aerotek.com)

### **\*Profile:**

Aerotek, Inc. is a leading provider of technical, professional and industrial recruiting and staffing services. Aerotek is an operating company of Allegis Group, Inc., the largest staffing company in the U.S. At Aerotek, your career will begin as a recruiter, receiving valuable career training and professional development in a rewarding sales-oriented company.

Aerotek operates a network of 150 non-franchised offices throughout the U.S., Canada and Europe. Our team includes more than 2,000 recruiters that identify, screen and select top talent.

### **\*Projected Openings:**

Part-time positions

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## **Aflac**

934 Sweeney Drive

Hagerstown, MD 21740

**Phone:** 301-745-8853, **Website:** [www.aflac.com](http://www.aflac.com), **Email:** [janel\\_young@us.aflac.com](mailto:janel_young@us.aflac.com)

### **\*Profile:**

Aflac is a Fortune 500 Company and was recently named to Fortune Magazine's "100 Best Companies to Work For."

Aflac is currently looking for Employee Benefit Account Representatives across the Tri-State Area. We offer an outstanding compensation package with unlimited earning potential.

### **\*Projected Openings:**

It requires you to manage business owners accounts and speak to their employees about the health benefits their company is offering them. You would handle the applications for the employees and also service the account which means to handle the claims for policy holders.

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## **Allegis Group**

7312 Parkway Drive

Hanover, MD 21076

**Phone:** 410-579-3000, **Website:** [www.allegisgroup.com](http://www.allegisgroup.com), **Email:** [ehermann@allegisgroup.com](mailto:ehermann@allegisgroup.com)

### **\*Profile:**

With over two decades of staffing expertise, Allegis Group has earned a reputation for providing professional talent with the skills and expertise your business needs to succeed. Our industry-specific focus paired with our dedication to client satisfaction, has made Allegis Group one of the largest and most reliable staffing companies in the world. We provide staffing solutions to a wide range of industries, understanding that a specialized approach to recruiting ensures the placement of the most qualified candidates.

### **\*Projected Openings:**

Full-time positions in Accounting, Finance, Tax, IT, HR, Legal, and Business Development.

**American Public University System**

111 W. Congress Street  
Charles Town, WV 25414

**Phone:** 304-885-5463, **Website:** [www.apus.edu](http://www.apus.edu), **Email:** [eadams@apus.edu](mailto:eadams@apus.edu)

**\*Profile:**

American Public University System is a for-profit, higher learning institution, offering online undergraduate and graduate degree and certificate programs through its institutions, American Military University and American Public University. APUS is regionally accredited and serves more than 100,000 adult learners who are studying from 100 countries. APUS is a wholly-owned subsidiary of American Public Education, Inc. (NASDAQ:APEI).

**\*Projected Openings:**

Full-time positions

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**AMRL (AASHTO Materials Reference Laboratory)**

4441 Buckeystown Pike, Suite A  
Frederick, MD 21704

**Phone:** 240-436-4802, **Website:** [www.amrl.net](http://www.amrl.net), **Email:** [tbarnhart@amrl.net](mailto:tbarnhart@amrl.net)

**\*Profile:**

The AASHTO Materials Reference Laboratory (AMRL) was established in 1965. Our primary focus is to promote quality and achievement of excellence in the construction materials testing (CMT) industry. We serve over 2,000 customers, making our programs the largest of their kind. With over 45 years of experience, we are well-known and highly regarded in the CMT industry. Join our world-class team and travel the USA and beyond! Visit our website at [www.amrl.net](http://www.amrl.net) for more information.

**\*Projected Openings:**

Laboratory Assessor: AMRL Laboratory Assessors perform on-site evaluations of construction materials testing (CMT) laboratories located in all fifty states, Canada, Puerto Rico, and Guam. This is a full-time, entry-level position that offers a unique opportunity to travel. Assessors inspect each laboratory's testing equipment, observe the performance of testing procedures in accordance with AASHTO and/or ASTM standards, and review quality management system documentation. Construction materials currently included in the scope of our programs are asphalt, aggregate, soil, metals, plastic pipe, and sprayed fire-resistive material (SFRM). A four-year degree in science (geology, environmental, etc.) or engineering (civil, mechanical, industrial, materials, environmental) is required. Advanced degrees are not desired for this entry-level position. Equivalent and relevant experience will be considered in lieu of the education requirement. We provide rigorous training – no prior CMT experience is required. Previous customer service experience is a plus. Interested candidates must have the willingness and ability to travel independently and extensively (at least 110 days per year, two or three continuous weeks at a time). Additional requirements include a valid state driver's license with a sound driving record, strong oral communication and technical writing skills, and the ability to drive at least 400 miles per day (on occasion).

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**AXA Advisors/ Karr Barth Associates**

40 Monument Road  
Bala Cynwyd, PA 19004

**Phone:** 610-690-0826, **Website:** [www.karrbarth.com](http://www.karrbarth.com), **Email:** [shoffmanaxa@gmail.com](mailto:shoffmanaxa@gmail.com)

**\*Profile:**

Partners in the Creation and Preservation of Assets. Our focus on your broad financial picture permits more responsive and responsible planning. This, in turn, helps to enable every facet of your plan to work in harmony, helping you address your financial goals.

**\*Projected Openings:**

Full-time positions

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**Board of Child Care**

3300 Gaither Rd.

Baltimore, MD 21244

**Phone:** 410-922-2100, **Website:** [www.boardofchildcare.org](http://www.boardofchildcare.org), **Email:** [scaig@boardofchildcare.org](mailto:scaig@boardofchildcare.org)

**\*Profile:**

The Board of Child Care is a nonprofit, child welfare agency that provides residential group care for children referred by state agencies. We also offer an array of community-based programs to further support children and strengthen families: foster care, therapeutic counseling, adoption information and referral, special education, child care and a car loan program. As an outreach ministry of the United Methodist Church, we serve more than 1,300 children and families annually in Maryland, West Virginia and the District of Columbia.

**\*Projected Openings:**

We are currently recruiting for child care workers, awake overnight child care workers, and social workers, as well as various administrative positions. We require a Bachelor's Degree for daytime childcare positions, and 60 credit hours of study for awake overnight positions.

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**CCO**

5912 Penn Ave

Pittsburgh, PA 15206

**Phone:** 412-363-3303, **Website:** [www.ccojubilee.org](http://www.ccojubilee.org), **Email:** [alycia@ccojubilee.org](mailto:alycia@ccojubilee.org)

**\*Profile:**

The CCO is a campus ministry that partners with churches, colleges and other organizations to develop men and women who live out their Christian faith in every area of life. Our ministry is distinct in three ways:

1. Our ministry is transformational . We challenge the students we serve to submit every area of their lives to Jesus Christ.
2. We partner with churches, colleges and other organizations, placing our staff in strategic positions of influence on campus. Some of our staff people serve as an arm of the local church on campus, while others work as residence hall directors, coaches or student activities directors.
3. We do contextual ministry, meaning that our staff people adjust to the needs of the particular campus at which they serve. No two CCO ministries look exactly alike.

**\*Projected Openings:**

We have a variety of ministry positions open in the Mid-Atlantic Region (to include Indiana, Ohio, Pennsylvania and the Baltimore/DC area). All of our positions partner with either a local church, the college or university itself, or with a community organization. Some of our positions work specifically with student athletes or with a college's outdoor adventure program. All of our positions require staff to be investing in students via Bible studies, discipleship and leadership development.

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**CELEBREE Learning Centers**

9 Newport Drive, Suite 200

Forest Hill, MD 21050

**Phone:** 410-515-8750 ext 130, **Website:** [www.celebree.com](http://www.celebree.com), **Email:** [cflaherty@celebree.com](mailto:cflaherty@celebree.com)

**\*Profile:**

As a brief introduction, Celebree Learning Centers is Maryland's largest, privately-owned provider of early childhood education services. We protect, educate, and nurture children from 6 weeks to school-age in a safe, stable environment

that follows the Maryland State Department of Education criteria for pre-school education (ages 3-5) as well as the Guidelines for Healthy Child Development and Care for Young Children (ages birth-2). With 20 centers and 7 before & after school programs, we are in 7 counties providing services to over 2500 children, ensuring educational success and a love of life-long learning to each. We also provide before and after school care through our "Hot Spots" program, a unique-to-Celebree program that is child-driven and teacher-directed, focusing on long-term goals that develop creativity and leadership skills.

**\*Projected Openings:**

We have positions from part time assistant teachers to full time MSDE-Office of Child Care qualified Infant & Toddler certified, Preschool certified or School-Age Program certified lead teachers.

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## **Cement and Concrete Reference Laboratory**

4441 Buckeystown Pike, Suite C

Frederick, MD 21704

**Phone:** 240-436-4800, **Website:** www.ccrl.us, **Email:** jobs@ccrl.us

**\*Profile:**

The Cement and Concrete Reference Laboratory (CCRL) has been serving the materials testing industry for over 80 years through our laboratory inspection and proficiency testing programs. CCRL is sponsored by the standards organization, ASTM International, and is located in Frederick, Maryland. Our laboratory inspection program provides on-site assessments of construction materials testing laboratories testing cement, pozzolan, masonry mortar, concrete, aggregates, concrete masonry units, brick, and steel reinforcing bar. This on-site assessment evaluates the laboratories abilities to perform tests according to applicable ASTM standards, pertaining to quality systems, equipment, and procedures. Our proficiency testing program provides uniform samples of materials, which are tested by the laboratories. The results are then evaluated by CCRL, by statistical means, to determine whether the results of the testing were accurate.

**\*Projected Openings:**

CCRL is seeking individuals interested in conducting inspections of construction materials testing laboratories throughout the United States and Canada. Inspections will include equipment, test procedures, and a review of quality systems through mechanical measurements and observations. Work requires approximately twenty weeks of independent travel per year. No experience in construction materials testing or mechanical measurements is necessary. Hands-on-experience highly desired. Six months of in-house and field training is provided. This position is an excellent entry level position with a history of providing individuals with the experience necessary to move forward in their career goals in today's difficult work environment. Qualifications: U.S. citizenship (required to obtain security assurance clearance) B.S. degree in Science, Engineering or Technology is required. Valid state driver's license with no DUI's or DWI's or more than one moving violation (required to obtain government driver's license). Must live in or be willing to commute to Frederick, Maryland. Salary \$43,273.

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## **Centric Business Systems**

10702 Red Run Blvd.

Owings Mills, MD 21117

**Phone:** 410-902-3300 x1039, **Website:** www.centricbiz.com, **Email:** lmarshall@centricbiz.com

**\*Profile:**

Centric Business Systems is an award winning office technology leader serving the Mid-Atlantic Region. Centric has experienced unprecedented growth in the industry, and has recently opened a brand new headquarters and training facility in Owings Mills, MD. With this outstanding growth, Centric is seeking ambitious and energetic business to business Sales Representatives for immediate openings.

**\*Projected Openings:**

Outside B2B Sales Representative

**Why Work at Centric?** Competitive pay = base salary and uncapped commissions. 1st year rep. avg. 60-70K, 2nd year closer to 100K; comprehensive benefits package (medical, dental, 401k, profit sharing, paid vacation, paid holidays); energetic and friendly team; performance based rewards and incentives (bonuses, gift cards); receive extensive sales and product training from industry leaders; all expenses paid President's Club trip for top performers; great potential for upward mobility; opportunities for use of Ravens and Orioles tickets; company events (summer crab feast and holiday party)

**Job Description:** Market and sell Centric's products, services, and solutions to business; decision makers in a given geographic area; aggressively pursue competitive accounts and differentiate Centric from its competitors; manage the entire sales cycle across customer accounts, engaging specialists as needed; sustain sales activities, appointments, demos, proposals, cold calls, dials, and database updates; maintain up to date knowledge of changes in technology; prepare daily/weekly action plans; meet or exceed revenue and gross profit expectations

**Requirements:** Must possess a Bachelor's Degree; previous business to business sales experience or internship preferred, but not required; excellent communication skills (oral, written, presentation); proficiency using MS Office (Excel, Word, PowerPoint); personal drive and internal motivation towards high achievement; ability to work collaboratively and effectively in a team oriented environment; ability to influence, negotiate, and gain commitment at all organizational levels; demonstrated flexibility, adaptability, and willingness to take risks and try new approaches

## **Continental Pools, Inc.**

8520 Corridor Rd Suite B  
Savage, MD 20763

**Phone:** 301-498-1000, **Website:** [www.continentalpools.com](http://www.continentalpools.com), **Email:** [abbeym@continentalpools.com](mailto:abbeym@continentalpools.com)

### **\*Profile:**

Continental Pools is hiring for Summer 2012. We are looking for students to become pool managers, pool operators and lifeguards within the area.

### **\*Projected Openings:**

Guards will be trained and certified in CPR, First-Aid, and life saving skills with Continental Pools.

## **Country Meadows Retirement Communities**

5955 Quinn Orchard Road  
Frederick, MD 21701

**Phone:** 301-228-2249 ext. 35240, **Website:** [www.countrymeadows.com](http://www.countrymeadows.com), **Email:** [egreen@countrymeadows.com](mailto:egreen@countrymeadows.com)

### **\*Profile:**

Country Meadows Retirement Communities was founded in 1983 and continues to be owned and operated by former Pennsylvania Governor George M. Leader and his family. As one of the first assisted living facilities in the nation, Country Meadows is committed to being a place for healthy seniors to thrive and enjoy life to the fullest.

### **\*Projected Openings:**

We offer a wide range of full and part-time employment opportunities, ranging from entry-level to senior level positions. Positions include, but not limited to: Personal Care Associates, Community Life/Activities, Office Manager, Management Opportunities, Sr.Level Management, Marketers, Chaplain, Registered Nurse and Licensed Practical Nurse and much more.

## **DMG Securities**

737 Walker Road Suite 3

Great Falls, VA 22066

**Phone:** 703-757-9900, **Website:** [www.dmgsecurities.com](http://www.dmgsecurities.com), **Email:** [dmgsec@dmgsecurities.com](mailto:dmgsec@dmgsecurities.com)

### **\*Profile:**

DMG Securities, Inc. is a full-service investment banking and securities brokerage firm. We are an experienced group of highly motivated professionals dedicated to providing the best in personalized financial service to our clients.

### **\*Projected Openings:**

This sales position entails building and servicing clientele, keeping clients abreast of pertinent market information, maintaining an in-depth understanding of the wide variety of financial products and services that DMG has to offer, ascertaining the financial needs of individual customers, and making suitable recommendations to customers. A background in business is preferred, but we will consider all academic majors. Sales experience is helpful but not mandatory. Candidates will be evaluated on individual merit.

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## **Enterprise Holdings**

701 Wedeman Avenue

Linthicum, MD 21090

**Phone:** 410-412-4635, **Website:** [www.go.enterprise.com](http://www.go.enterprise.com), **Email:** [elizabeth.k.hardesty@ehi.com](mailto:elizabeth.k.hardesty@ehi.com)

### **\*Profile:**

NO MATTER WHERE YOU WANT TO GO, START HERE. It will be the best decision you will ever make. Taking your career to Enterprise put you in charge-of your career, of your training, and of exactly how far you can GO. No matter where you join Enterprise, you're joining a company BusinessWeek called "one of the best places to launch your career."

### **\*Projected Openings:**

Management Trainees gain skills in the areas of sales, marketing, service, and business. As you progress, increasingly more opportunities will become available to you. You can choose, as most people do, to continue your rewarding ascent on our managerial track, or you can explore one of the many exciting options outside of car rental. Areas include Fleet Services, Human Resources, Car Sales, Accounting, Marketing and more. Our interns go at a highly energized pace. From day one as a paid intern at Enterprise, you'll learn what it takes to run a successful business and acquire highly marketable skills and experience pertaining to sales, marketing, service, and business. It's a team based environment where Enterprise employees are supportive and fun to work with.

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## **Experient**

1888 North Market Street

Frederick, MD 21701

**Phone:** 240-439-2256, **Website:** [www.experient-inc.com](http://www.experient-inc.com), **Email:** [lori.snyder@experient-inc.com](mailto:lori.snyder@experient-inc.com)

### **\*Profile:**

When you work at Experient, you work for a company that is a leader in integrated meeting and event solutions. We provide world class service to thousands of events each year. What makes us truly unique? We are the only company that can creatively and conveniently engineer and fully integrate the total event experience; one that is distinct, memorable and efficient and drives bottom line results to meet our client's goals. We have gathered the most experienced minds in the industry into one company. Experient is setting a new standard for the event industry. Our unique, centrally-managed total solution structure provides our clients with unparalleled insights and solutions to create the perfect total event experience. Our Vision: Perfecting the event experience. Our Mission: Helping bring people together to drive business.

**\*Projected Openings:**

**Registration Specialist:** This position is responsible for the overall client satisfaction associated with registration services. The registration specialist serves as part of the project team which includes onsite services and housing services (if applicable). The role serves as the primary liaison between the client and Experient's internal departments in order to execute projects on time, within budget and at the highest quality.

**Onsite Coordinator:** The Onsite Coordinator is responsible for using technical and operational skills to fulfill an onsite assignment following the instructions and schedule as directed by the Onsite Manager. The Onsite Coordinator provides system and operational oversight to ensure registrants are processed quickly and accurately. The Onsite Coordinator can expect to serve on approximately 16-20 events annually.

**Fastenal**

4635 Wedgewood Blvd., Ste 112  
Frederick, MD 21703

**Phone:** 301-620-2892, **Website:** [www.fastenal.com](http://www.fastenal.com), **Email:** [sforeman@fastenal.com](mailto:sforeman@fastenal.com)

**\*Profile:**

Fastenal is a full line industrial and construction supplier. The Fastenal Company would like to invite ambitious, hard-working individuals to apply for part time, full time and business internship opportunities. Applicants should be able to bring new ideas and improvements to business practices; remain fair, respectful and moral in all situations; and work well both independently and as part of a team.

**ABOUT US:** Fastenal Company is a leading industrial and construction distributor with over 2,500 locations in the United States, Canada, Mexico and other countries internationally. Since 1967 Fastenal has been a fast-growing company with excellent employment opportunities for career advancement. We strive to help employees reach their full potential in pursuit of our "Growth through Customer Service" mission.

**\*Projected Openings:**

**RESPONSIBILITIES:** The duties and responsibilities of this position are service-based and will present new and diverse challenges daily. Duties include, but are not limited to: assisting with sales/customer service, managing inventory, placing and fulfilling orders, receiving and shipping inventory, performing local sales calls and deliveries with company vehicle

**Hertz Corporation**

225 Brae Blvd  
Park Ridge, NJ 07656

**Phone:** 201-307-5879, **Website:** [www.hertzcollege.jobs](http://www.hertzcollege.jobs), **Email:** [vperrin@hertz.com](mailto:vperrin@hertz.com)

**\*Profile:**

Hertz is proud to be the largest car rental company in the world, providing quality rental service for over 90 years, and values integrity, continuous improvement, passion, teamwork, diversity, commitment, and accountability. We strive to be the most customer focused, cost efficient vehicle and equipment rental company in every market we serve.

Joining the Hertz team opens doors to many exciting and challenging opportunities. Our positions include employment at airports and other rental locations, as well as Region, Branch and Headquarters facilities. While at Hertz you will have the potential to learn valuable business skills, advance quickly and best of all, reap the rewards that go with it.

**\*Projected Openings:**

The Hertz Corporation offers two unique entry level positions ideal for recent college graduates that provide career development, personal growth and opportunity.

**Management Trainee, Hertz Local Edition –** Working with your entrepreneurial spirit, you will gain on-the-job knowledge of growing a business from the ground up. This is an entry-level, fast-track development program, where you'll learn all

aspects of our business and make management decisions regarding: customer relations, sales/marketing, business development, revenue management, and fleet distributions.

Sale Coordinator, Hertz Equipment Rental Corporation – Beginning your career in this entry-level role, we will train you in all aspects of business operations with a real opportunity for advancement into Outside Sales and/or Operations Management. You will assist with sales development for the branch by identifying customer needs, coordinating deliveries, processing rental agreements and preparing daily business reports

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## **Hoffman Homes for Youth**

815 Orphanage Rd.  
Littlestown, PA 17325

**Phone:** 717-359-7148 ext. 1114, **Website:** [www.hoffmanhomes.com](http://www.hoffmanhomes.com), **Email:** [jdetter@hoffmanhomes.com](mailto:jdetter@hoffmanhomes.com)

### **\*Profile:**

Hoffman Homes is a private, not-for-profit, psychiatric residential treatment facility for emotionally and behaviorally troubled children (boys and girls ages 6 to 17). Psychiatrists, therapists, and direct-care staff (Mental Health Workers & Mental Health Aides) provide comprehensive psychiatric care and behavioral health treatment to the children and their families. Creative therapies (Pet, Horticulture, Horsemanship, and Art) are utilized as alternative methods of building healthy emotional connections.

### **\*Projected Openings:**

Mental Health Worker (MHW): is a direct-care position. MHW's supervise the children in care and are responsible for their safety. Throughout the day, MHW's guide the children through their routine while documenting events and observations specific to each child. The MHW is responsible for communicating with the psychotherapist for each child and implementing protocols as noted in the child's treatment plans. The MHW's must be at least 21 years of age with a minimum of a high school diploma or its equivalent. A Bachelor's degree is preferred. MHW's are scheduled 4 days on (40 hours total)/ 4 days off. Psychotherapist: requires a masters degree in a counseling-related field. Mental Health Aide (MHA): an overnight direct-care position.

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## **IBM Global Business Services**

6710 Rockledge Drive  
Bethesda, MD 20817

**Phone:** 301-803-3912, **Website:** [www.ibm.com/start](http://www.ibm.com/start), **Email:** [miaallen@us.ibm.com](mailto:miaallen@us.ibm.com)

### **\*Profile:**

Join a leader. Consult with us. Help build a smarter planet! Global Business Services (GBS) is the professional services / consulting division of IBM, and represents over 50% of IBM's revenue. The Public Sector business within GBS serves government, healthcare, education, and state and local clients through the following service lines: Application Innovation Services (Application Development/Design & Systems Integration), Enterprise Applications (SAP & Oracle), Business Analytics & Optimization, Financial Management, Strategy & Innovation, Supply Chain Management, and Organization & People. Through cutting edge solution offerings, we deliver real business value by bringing together the world's largest consulting practice with industry-leading research capability; enriching business and government consulting with advanced research, analytics, and technology; establishing new, flexible, and iterative approaches that only IBM can offer through our unique combination of skills, experience and capabilities; leveraging proven roadmaps and frameworks we have developed across our 17 industries; applying IBM's global expertise and local capabilities through our unique global delivery network combined with our teams in over 170 countries; and providing an integrated approach to business design and execution, turning strategies into actions. These strengths, applied to business issues and opportunities, give our clients not only the ability to anticipate change, but also to take advantage of new possibilities.

**\*Projected Openings:**

The following entry-level positions are available in our Rocket Center (Keyser), West Virginia location: IT Specialists, Security Consultants, and SAP/Oracle Consultants. US Citizenship is required. **IT Specialists** will be involved with designing, developing & integrating solutions using the best tools, techniques, & products our clients demand today. This includes internet-based systems, services-oriented architecture, web services, distributed databases, infrastructure, IT architecture, Java /J2EE, .Net, C++, Lotus Notes, DB2, PL/SQL, Unix/Linux, WebSphere, XML, AIX System Administration, Network Administration & Operations, Network Services, CISCO, and Help Desk support. **Security Consultants** will provide the technical expertise to deliver security solutions to our customers. This includes IT governance and security policy documentation, security assessments, information security and privacy, implementing solutions with security tools and network components, and designing, developing, and implementing controls for security breaches. **SAP/Oracle Consultants** will provide end-to-end packaged and custom solutions to clients to help them integrate core business functions, optimize performance, improve business results.

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**Intelligrated**

7901 Innovation Way  
Mason, OH 45040

**Phone:** 513-701-5726, **Website:** [www.intelligrated.com](http://www.intelligrated.com), **Email:** [christy.hawks@intelligrated.com](mailto:christy.hawks@intelligrated.com)

**\*Profile:**

Intelligrated ([www.intelligrated.com](http://www.intelligrated.com)) is a leading North American-owned, single-point provider of automated material handling solutions with operations in the U.S., Canada and Mexico. Headquartered in Cincinnati, Intelligrated designs, manufactures and installs complete material handling automation solutions, including conveyor systems, IntelliSort sortation systems, Alvey palletizers and robotics, Real Time Solutions order fulfillment systems, warehouse control software and advanced machine controls; all supported by 24x7 Customer Service and Support.

**\*Projected Openings:**

We will be recruiting for various engineering positions, including Software Engineers, Mechanical Engineers, Electrical Engineers, and Controls Engineers. There are also opportunities to move into Project Management and Sales. For full descriptions of each position, please view our careers listing at [www.intelligrated.com](http://www.intelligrated.com).

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**JLG Industries, Inc.**

13712 Crayton Blvd.  
Hagerstown, MD 21742

**Phone:** 301-745-3791, **Website:** [www.jlg.com](http://www.jlg.com), **Email:** [rebritton@jlg.com](mailto:rebritton@jlg.com)

**\*Profile:**

JLG Industries, Inc. is the world's leading designer, manufacturer and marketer of access equipment. The Company's diverse product portfolio includes leading brands such as JLG; aerial work platforms; JLG, SkyTrak and Lull; telehandlers; and an array of complementary accessories that increase the versatility and efficiency of these products. JLG is an Oshkosh Corporation Company [NYSE: OSK]. For more information about JLG Industries, Inc., visit [www.jlg.com](http://www.jlg.com).

**\*Projected Openings:**

Full Time opportunities for Manufacturing Engineers, Senior Electrical Engineers and Senior Mechanical Design Engineers. Various Internships available for Engineering students interested in Design or Manufacturing.

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**Lab Support, a division of On Assignment**

51 Monroe St. #506  
Rockville, MD 20850

**Phone:** 301-340-3807, **Website:** [www.labsupport.com](http://www.labsupport.com), **Email:** [rockville@labsupport.com](mailto:rockville@labsupport.com)

**\*Profile:**

Lab Support, a division of On Assignment, is an international leader in placing scientific and engineering professionals in contract, contract-to-hire, and direct hire opportunities. Having pioneered a specialized staffing approach, most Lab Support Staffing Consultants possess a degree in science or engineering and a passion for the industry they represent. Since 1985 we've connected professionals with top companies in industries, such as biotechnology, medical device, pharmaceutical, food and beverage, environmental, chemical, and consumer care as well as government and academia.

**\*Projected Openings:**

Biochemists, Biologists, Chemists, Engineers, Food, Scientists, Lab Assistants, Lab Technicians

**LegalShield**

3067 Green Valley Road  
Ijamsville, MD 21754

**Phone:** 301-418-2337, **Website:** [www.greatworkplan.com/rls](http://www.greatworkplan.com/rls), **Email:** [rlsier\\_ppl@yahoo.com](mailto:rlsier_ppl@yahoo.com)

**\*Profile:**

LegalShield is a 40 yr. old direct sales company that is the leader in the legal services industry providing affordable access to comprehensive legal services for everyday issues, no matter how traumatic or trivial. Their portfolio of nationwide services provided thru their dedicated full service Provider Law Firms, covers the U.S. and Canada, empowering individuals, families, commercial drivers, small businesses and providing cutting-edge employee benefits. They also provide comprehensive identity theft solutions for adults and children. View website for services & opportunity overview.

**\*Projected Openings:**

Recently rebranded, our company is actively seeking top producing professionals, P/T and F/T, to advance our mission to empower others and level the playing field with our portfolio of services in the tri-state region. No experience necessary, training provided. Broker opportunity for the entrepreneurial minded offers flexible schedule, no territories, small start-up investment with outstanding compensation package and unlimited earning potential, residual income, benefits package, performance based rewards and incentives. Embrace freedom, excitement and the personal fulfillment of owning your own business and helping others, whether you are looking to supplement your income or change careers. Corporate overview explains the explosive timing of this industry and the immense need for our services. Individual and group interviews available. Corporate Briefing in Frederick on 2/7 & 2/14 from 7:15- 8:30 p.m. RSVP and attend to receive Robert Kiyosaki's book: The Business of the 21st Century.

**Martin's Famous Pastry Shoppe, Inc.**

1000 Potato Roll Lane  
Chambersburg, PA 17202

**Phone:** 717-263-9580, **Website:** [www.mfps.com](http://www.mfps.com), **Email:** [khall@mfps.com](mailto:khall@mfps.com)

**\*Profile:**

Martin's Famous Pastry Shoppe, Inc. was founded in 1957 by Lois and Lloyd Martin. Their son, Jim Martin, is the current owner. Martin's was the number one brand of potato rolls on the day they created the category, and they continue to dominate in the markets where they have established full distribution. The company has gone through many changes over the years but the one thing that hasn't changed is an uncompromising commitment to quality. The entire Martin's family and the many employees of Martin's Famous Pastry Shoppe, Inc., are all thankful for the success of the company and look forward to serving new customers in the future.

**\*Projected Openings:**

At Martin's, we believe interns play an integral role in shaping our business. Our programs have proven to be instrumental in helping to ensure the future availability of trained and skilled workers. An internship at Martin's will introduce you to experienced people who can help correlate your book studies to real life experience. Available paid

internships for summer 2012 include: Accounting, Human Resources, Sales and Marketing, Environmental Safety, Food Safety, Information Technology, and Industrial Safety.

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### **Maxim Healthcare Services**

7227 Lee Deforest Drive

Columbia, MD 21046

**Phone:** 410-910-3521, **Website:** [www.joinmaxim.com](http://www.joinmaxim.com), **Email:** [erimiller@maxhealth.com](mailto:erimiller@maxhealth.com)

**\*Profile:**

Maxim Healthcare Services is one of the leading providers of medical staffing, home health and wellness services in the United States. Founded in 1988, Maxim has rapidly expanded to include 12 divisions and over 400 branch offices in 44 states and the District of Columbia. We have earned a position as an innovative leader in the healthcare industry through our emphasis on quality patient care, compliance initiatives and customer service. Today, Maxim is one of the largest privately owned companies in our industry.

**\*Projected Openings:**

Full-time positions

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### **Medix Staffing Solutions**

9201 Corporate Boulevard. Ste 440

Rockville, MD 20850

**Phone:** 301-990-6035, **Website:** [www.medixteam.com](http://www.medixteam.com), **Email:** [mgeisler@medixteam.com](mailto:mgeisler@medixteam.com)

**\*Profile:**

Medix Staffing Solutions, Inc is a healthcare and pharmaceutical staffing company that recruits and places skilled personnel for a myriad of organizations, including hospitals, medical groups and clinics, managed care organizations, insurance companies, medical billing, pharmaceutical, and claims companies. We provide our clients with temporary, temporary to permanent, and permanent employees that meet their staffing requirements timely and effectively.

**\*Projected Openings:**

**JOB DESCRIPTION: RECRUITMENT/SALES (FULL-TIME SALARIED + benefits)** This is a position working for Medix Staffing Solutions in Rockville MD. We are looking for high-energy, sales minded individuals to thrive in our fast paced and competitive environment. As a Sales / Recruiter for Medix you will identify, screen, negotiate with and place qualified healthcare professionals into our clients. Medix offers exciting challenges and real opportunity for career growth. As a company that is growing exponentially within the healthcare industry, there is a tremendous opportunity for promotion to an Account Executive within the first 6-12 months of employment. Once you obtain the status of Account Executive, you can realize the unlimited earning potential. Medix Staffing Solutions, Inc. provides a competitive base salary (\$35,000) and weekly commission structure. In this role, it will be your responsibility to develop strategic territories by breaking accounts and developing relationships with department managers and directors and provide them with qualified healthcare and pharmaceutical personnel. In addition, cold calling potential clients, creating presentations to new and existing clients, training, coaching, and developing a team of recruiters internally.

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### **Milton Hershey School**

1201 Homestead Lane

Hershey, PA 17033

**Phone:** 717-520-2300, **Website:** [www.mhs-pa.org](http://www.mhs-pa.org), **Email:** [jobs@mhs-pa.org](mailto:jobs@mhs-pa.org)

**\*Profile:**

Milton Hershey School (in Hershey, PA) offers a positive, structured home life and excellent pre-K through 12th grade education, free of cost, for children from poverty. Established in 1909 by Mr. and Mrs. Hershey, the organization currently cares for 1,800 students and is expanding to serve more.

**\*Projected Openings:**

Current full and part-time opportunities for residential caregivers – Houseparents; anticipated vacancies each spring for Teachers; a wide variety of other positions open periodically including food services, trades, administrative, and more. Positions post for a 5 day period so visit [www.mhs-pa.org/careers](http://www.mhs-pa.org/careers) regularly for updates on opportunities.

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**Montgomery County Department of Police**

2350 Research Blvd.

Rockville, MD 20850

**Phone:** (240) 773-5314, **Website:** [www.montgomerycountymd.gov/police](http://www.montgomerycountymd.gov/police),

**Email:** [mauricio.veiga@montgomerycountymd.gov](mailto:mauricio.veiga@montgomerycountymd.gov)

**\*Profile:**

The Montgomery County Department of Police is a full service law enforcement agency where the innovative philosophy of community policing is being put into successful practice. Police officers provide quality services while working hand in hand with citizens and government to maintain a safe and law abiding community.

**\*Projected Openings:**

Police Officer Candidates

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**Morris|Hardwick|Schneider**

9409 Philadelphia Rd

Baltimore, MD 21237

**Phone:** 410-284-9600, **Website:** [www.closingsource.net](http://www.closingsource.net), **Email:** [krocks@closingsource.net](mailto:krocks@closingsource.net)

**\*Profile:**

Morris|Hardwick|Schneider and LandCastle Title provide excellent service for the entire spectrum of real estate needs: residential closings; commercial closings; REO/default services; relocation closings; and builder services. We combine a dynamic culture of teamwork and family values with cutting-edge technology and streamlined operational systems. We guarantee a friendly, efficient experience. With 50+ offices across thirteen states, Morris|Hardwick|Schneider and LandCastle Title are committed to continually growing with our clients to serve them better.

**\*Projected Openings:**

As a well-established and professional multi-state law firm, we are looking for Legal Processors for our Baltimore office. Due to the rise in foreclosures nationwide, we are seeking experienced foreclosure processors with no less than 1 year of real estate settlements or foreclosure experience, however, experience is not necessary. To be considered, you must be extremely organized, highly motivated, work well with others in a team atmosphere and possess great interpersonal skills. Superior customer service skills are an absolute necessity. The job duties include: prepare and review pertinent documents; updating Vendor Programs such as LPS, VendorScape, NewTrak and Lenstar; gather information and compose correspondence, motions, notices and orders; prepare claims and make recommendations; be accountable throughout each required task; high amounts of multi-tasking and prioritizing; correspond with contractors and borrowers; heavy status reporting to our clients.

Requirements: Strong knowledge of Lenstar, Vendorscape, or NewTrak experience a plus; law office or judicial experience, with a strong focus on real estate/foreclosures; a thorough knowledge of the foreclosure process and terminology preferred; great organizational skills and the ability to manage and meet deadlines; strong communication

skills and high level of integrity and professionalism; dependability; strong knowledge of Microsoft Word, Excel and Outlook; above average keyboard and computer skills a must.

If you have the requisite skills and qualifications to be considered for this position, please submit your resume. Salary: \$14-16/hour. Benefits: We offer a superior benefits package which includes health, dental and vision insurance, life insurance, long and short-term disability, flexible spending account, 401(k) profit sharing plan, etc. Qualified candidates must be able to pass pre-employment verification including a Criminal Background Check.

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## **National Conference Services, Inc.**

5565 Sterrett Place, Suite 200

Columbia, MD 21044

**Phone:** 443-561-2400, **Website:** [www.ncsi.com](http://www.ncsi.com), **Email:** [paxton@ncsi.com](mailto:paxton@ncsi.com)

### **\*Profile:**

National Conference Services, Inc. (NCSI) is a dynamic event planning, production and support services company under contract to multiple federal agencies, primarily within the Department of Defense (DoD) and Intelligence Community (IC). Over the past decade, NCSI has served the 16 Intelligence Community agencies through large information technology conferences, industry days, meetings and technology expositions, as well as on-site staff augmentation. NCSI is also the leading provider of on-site tabletop technology expositions which are held each year at more than 60 federal locations around the world, including most military bases of significant size. NCSI, based in Columbia, Maryland, is actively seeking highly-motivated team players who will contribute to our continued growth and success. NCSI's most successful employees are action oriented with experience in sales and/or event planning. If you thrive in fast-paced environments and would like to begin a meaningful career where your energy and experience would be valued, NCSI might be the perfect match for you.

NCSI was honored to be named a 2011 Top Workplace by the Baltimore Sun. The Sun highlights NCSI as one of the top three small companies to work for in the Baltimore/Washington area.

<http://www.baltimoresun.com/business/jobs/topworkplaces/bs-twp-national-conference-20111204,0,4290888.story>

NCSI offers competitive salaries and excellent benefits, including: Travel opportunities throughout the United States and Europe; employer-paid group health insurance, short and long-term disability coverage and life insurance; paid holidays, vacation & sick leave; 401(K) plan; fitness membership discount; staff parties, picnics & happy hours. U.S. citizenship is required. For more information and to view our current openings visit our website at [www.ncsi.com](http://www.ncsi.com).

### **\*Projected Openings:**

To view our current openings please visit, [www.ncsi.com](http://www.ncsi.com).

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## **New Castle County Police Department**

3601 N. DuPont Highway

New Castle, DE 19720

**Phone:** 302-395-8140, **Website:** [www.nccpd.com](http://www.nccpd.com), **Email:** [tdduffy@nccde.org](mailto:tdduffy@nccde.org)

### **\*Profile:**

The New Castle County Police Department is an equal employment agency with an authorized strength of 370 sworn officers. These officers are professionally trained and committed to providing outstanding service to a population of over 500,000 people. The department is continually seeking qualified men and women from diverse backgrounds to fill police officers vacancies to ensure the department continues to mirror the communities we serve.

**\*Projected Openings:**

Performs general duty police work in the protection of life and property through out the County; prevents violation of statutes and ordinances; investigates and suppresses disturbances; investigates complaints; makes arrests and issues summonses when appropriate; does related work as required.

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**Oshkosh Corporation**

2307 Oregon Street

Oshkosh, WI 54904

**Phone:** 920-235-9151 ext. 25197, **Website:** [www.oshkoshcorporation.com](http://www.oshkoshcorporation.com), **Email:** [tlyga@oshkoshcorp.com](mailto:tlyga@oshkoshcorp.com)

**\*Profile:**

Oshkosh Corporation is a leading manufacturer and marketer of access equipment, specialty vehicles and truck bodies for the primary markets of defense, concrete placement, refuse hauling, access equipment and fire & emergency. Oshkosh Corporation's mission is to partner with customers to deliver superior solutions that safely and efficiently move people and materials at work, around the globe and around the clock. In short, we strive: To Move the World at Work. We make it our business to understand the rigors of our customers' jobs, and deliver vehicles to them that out-perform anything else on the market. We then back those vehicles with a 24/7 global service network. Because our company is broadly diversified, we can leverage our proprietary technologies to create powerful, competitive advantages across many different markets. Founded in 1917, Oshkosh Corporation has manufacturing operations in 9 U.S. states as well as in Australia, Belgium, Brazil, Canada, China, France, Mexico, The Netherlands and Romania. The company currently employs approximately 12,800 people worldwide and had fiscal 2011 sales of \$7.58 billion.

**\*Projected Openings:**

We're looking for: Accounting/ Finance Interns, Human Resources Interns, Marketing Interns, Sales Interns, Purchasing Interns, International Interns, Safety Interns, IT Interns, Engineering Interns, Operations and Supply Chain Interns. The majority of these internships will be for our locations out east in Pennsylvania and Maryland with our subsidiary, JLG.

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**Penske**

5 Capital Drive, Suite 202

Harrisburg, PA 17110

**Phone:** 717-545-5041, **Website:** [www.GoPenske.com](http://www.GoPenske.com), **Email:** [karyn.troxell@penske.com](mailto:karyn.troxell@penske.com)

**\*Profile:**

In just 40 years, Penske Truck Leasing has gone from a three-location rental and lease business to a multibillion-dollar transportation services company with more than 1,000 locations spanning the globe. We operate more than 200,000 vehicles across North America, and we employ approximately 19,000 associates worldwide. We have led the industry with an unwavering commitment to customer service and innovation. Our people are the key to our success. We look for skilled individuals with an entrepreneurial spirit and the ability to thrive in a collaborative environment. Working together toward common goals makes Penske a great place to work. Every day, we challenge our employees to find better ways of working by fostering a culture that empowers them to make a difference.

**\*Projected Openings:**

FT Sales and Management Trainee positions- Internships are considered as well. Penske Sales & Management Trainee candidates will train in an entrepreneurial environment and must have the desire to improve their sales and management skills. You will be actively involved with the sales, administrative, service, and operations teams. This is an excellent Entry Level opportunity for confident individuals with a customer focus to begin an exciting career with the nation's leading transportation company. Regardless of experience or college major, close to 100% of our upper level leadership and sales executives began their careers in a Sales/Management Trainee position. We strongly believe in promoting from within and offer an attractive compensation program to match your career growth. If you decide you would want to branch out and pursue other opportunities, we also offer positions in Logistics, Human Resources, Finance, Customer Service, and Marketing. This excellent Entry Level position offers great pay plus commission. We also include an attractive and competitive benefits package.

**Primerica Financial Services**

1108 Sheller Avenue Suite 5

Chambersburg, PA 17201

**Phone:** 717-805-7409, **Website:** [www.primerica.com](http://www.primerica.com), **Email:** [leighavoigt@yahoo.com](mailto:leighavoigt@yahoo.com)**\*Profile:**

Primerica is one of North America's largest financial services marketing organizations. For 34 years Primerica has been helping families become properly protected, debt free and financially independent. The organization was built on the concept of helping others, and the results have been absolutely phenomenal. Primerica helps families in critical areas of their finances and helps them build financial security for the future through income management, debt solutions, asset accumulation, and protection management. We teach families how money works so they can make informed decisions about how to manage their finances. Primerica is a unique and growing company while the traditional financial services industry is shrinking. We offer the means to make real, positive changes in your life and the lives of others.

**\*Projected Openings:**

Primerica is dedicated to helping you achieve success. Whether you decide part-time or full-time commitment, we offer the educational, operational, and communication resources you will need. You will be required to earn licenses to sell our financial products. Primerica has an entire department dedicated to helping you learn the financial services business. From your first day inside Primerica, you will receive comprehensive training and instruction. We have also built an extensive library of print, video, audio, and online training resources. Candidates should desire an excellent income, be committed to working hard, and possess a strong desire to succeed. You will be getting paid to help families overcome their financial problems. Your role as a Primerica Representative is to educate families and make a positive impact on their lives.

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**Securitas Security Services USA, Inc.**

5291 Corporate Drive, Suite 202

Frederick, MD 21703

**Phone:** 301-644-3144, **Website:** <http://www.securitasinc.com>, **Email:** [kevin.lanius@securitasinc.com](mailto:kevin.lanius@securitasinc.com)**\*Profile:**

Securitas Security Services USA, Inc. provides uniformed security officer and patrol services for its clients, businesses and organizations in order to protect their employees and property. Securitas USA includes businesses that were previously operated, since 1850, by Pinkerton's, Inc. and Burns International Services Corporation. The Company's operations are based upon three fundamental values: Integrity, Vigilance and Helpfulness. These values are symbolized by the three red dots of the Company's logo and serve as a constant reminder of the Company's commitment to excellence in all aspects of employee and client relationships.

**\*Projected Openings:**

Open positions within Securitas will vary by location and range from Security Officer to Management and/or Sales positions. For more details, please feel free to visit our jobs website at <http://www.securitasjobs.com>. Operations positions are located by viewing the link in the middle of the home page, while Management positions are viewed by clicking on the link at the bottom of the home page.

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**Select Medical**

4714 Gettysburg Rd.

Mechanicsburg, PA 17055

**Phone:** 717-975-4776, **Website:** [selectmedical.com](http://selectmedical.com), **Email:** [afranklin@selectmedical.com](mailto:afranklin@selectmedical.com)**\*Profile:**

Select Medical is a leading provider of specialty health care. Select Medical's national operations include 119 specialty hospitals and more than 950 outpatient rehabilitation clinics. Select Medical also provides medical rehabilitation services on a contract basis at nursing homes, hospitals, assisted living and senior care centers, school, private homes and

worksites. Founded in November 1996 by Rocco Ortenzio and Robert Ortenzio, Select Medical was established upon high standards of performance, ethics and integrity. Today, Select Medical has more than 27,585 employees throughout the U.S. with corporate offices in Mechanicsburg, Pennsylvania.

**\*Projected Openings:**

Select Medical has current openings in Health Information, Human Resources, Accounting/Finance, Management and Information Systems. Select Medical is also offering Summer Internship opportunities for summer 2012. This 12-week paid internship is designed for college juniors or seniors who wish to study and experience the operations of a healthcare company with multiple subsidiaries throughout the United States.

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## Sheppard Pratt Health System

6501 North Charles Street

Baltimore, MD 21204

**Phone:** 410-938-3387, **Website:** [www.sheppardpratt.org](http://www.sheppardpratt.org), **Email:** [acornblatt@sheppardpratt.org](mailto:acornblatt@sheppardpratt.org)

**\*Profile:**

Sheppard Pratt Health System is a private, non-profit behavioral health organization that provides a full range of services in a variety of settings to meet the needs of children, adolescents, adults and older adults. Headquartered in Towson, Maryland, just outside of Baltimore, Sheppard Pratt has more than 2,300 employees and 37 programs in 12 counties of Maryland. Sheppard Pratt programs consist of inpatient hospitalization, partial hospitalization, residential treatment or respite, special education schools, psychiatric rehabilitation, general hospital services and outpatient programming.

**\*Projected Openings:**

Please visit the Sheppard Pratt website, [www.sheppardpratt.org](http://www.sheppardpratt.org), to learn more about any of our locations or available positions. We offer internships and entry/mid/senior level positions in a variety of psychiatric and special education school settings throughout the state of Maryland.

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## Silver Oak Academy

P.O. Box

Keymar, MD 21757

**Phone:** 410-775-1745 x6205, **Website:** [www.silveroakacademy.com](http://www.silveroakacademy.com), **Email:** [schristensen@rop.com](mailto:schristensen@rop.com)

**\*Profile:**

Rite of Passage (ROP) is a nationally recognized academic, vocational and athletic residential program for at-risk teenage youth. We're looking for career-minded individuals who enjoy working with and mentoring young people. If you're looking for a rewarding career with the opportunity to make a positive difference in the lives of youth, we'd love to hear from you!

**\*Projected Openings:**

We have an immediate need to fill the following positions: IT Specialist/Vocational Instructor, Youth Counselors, Principal

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## Six Flags America

13710 Central Avenue

Largo, MD 20775

**Phone:** 301-249-1500 x3231, **Website:** <http://www.sixflags.com/america/index.aspx>, **Email:** [corlandi@sftp.com](mailto:corlandi@sftp.com)

**\*Profile:**

Six Flags America is a theme park located in Largo, Maryland. We would like to recruit young adults to earn money while having a great summer.

**\*Projected Openings:**

Six Flags America offers a great deal of opportunities in various departments for students aged 16 or over, including: Admission/Guest Relations; Aquatics/Lifeguards; Entertainment; Foods; Games; Park Services; Retail; Rides

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**Smith Elliott Kearns & Company, LLC**

498 N Potomac Street

Hagerstown, MD 21740

**Phone:** 301-733-5020 x1223, **Website:** [www.sek.com](http://www.sek.com), **Email:** [lstovert@sek.com](mailto:lstovert@sek.com)

**\*Profile:**

Smith Elliott Kearns & Company, LLC is a full-service accounting firm with offices in Carlisle, Hanover and Chambersburg, PA; and Hagerstown, MD. The firm was founded in 1963 and has grown to be one of the top CPA firms in the Quad-State Region with 21 partners and a total staff of 150. SEK&Co's clients are in a variety of industries including construction, financial institutions, healthcare, local government, manufacturing and nonprofit. The firm offers small business accounting, tax and payroll services, Quickbooks and Peachtree training and consulting, tax preparation and planning, auditing, estate planning and administration, business valuations, and employee benefit plan design and administration. Smith Elliott Kearns & Company has earned the national distinction of being named by Accounting Today as one of the 2011 Best Accounting Firms to Work For. Based on the criteria for this competition, our firm is in the medium size category (50-249 employees). From across the nation, only 45 firms of this size are selected for this distinguished award.

**\*Projected Openings:**

Full-time positions

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**Target**

1000 Nicollet Mall

Minneapolis, MN 55403

**Phone:** 763-440-5519, **Website:** [www.target.com/careers](http://www.target.com/careers), **Email:** [Kristina.Brose@target.com](mailto:Kristina.Brose@target.com)

**\*Profile:**

Target delivers today's best trends at affordable prices to guests in more than 1,600 stores in 49 states. Target is committed to providing an inclusive and friendly work environment, innovative products, great in-store and online experiences and groundbreaking community partnerships. Visit [www.target.com/careers](http://www.target.com/careers)

**\*Projected Openings:**

Join us as an Executive Team Leader - Drive Sales by overseeing the guest service and merchandising of two to three departments - Act as a Leader on Duty - Assist with recruiting and hiring of your team - Receive extensive training to help you become a strong store executive leader- Join us as an Executive Intern - Work closely with senior leadership - Gain a significant knowledge base during your comprehensive training program - Receive extensive training to help you become a strong store executive leader

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**Target Community & Educational Services, Inc.**

111 Stoner Ave

Westminster, MD 21157

**Phone:** 410-848-9090, **Website:** [www.targetcommunity.org](http://www.targetcommunity.org), **Email:** [jdevelin@targetcommunity.org](mailto:jdevelin@targetcommunity.org)

**\*Profile:**

Target Community & Educational Services, Inc is dedicated to enhancing the lives of children and adults with disabilities through quality, community-based residential, educational, vocational, recreational and family support services.

**\*Projected Openings:**

Community Living Manager: Partnering with McDaniel College, the CLM Human Services Management Masters Program is a 2 year live-in job where you reside in one of our alternative living units assisting adults with disabilities and managing daily activities. 75% tuition paid, salary stipend, free housing, and health benefits are part of the package. A total package worth over \$62,000!

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## **The Baltimore Life Companies**

10075 Red Run Blvd

Owings Mills, MD 21117

**Phone:** 443-681-7661, **Website:** www.baltlife.com, **Email:** maria.medaglia@baltlife.com

**\*Profile:**

Established in 1882, The Baltimore Life Insurance Company has served six generations of policyholders. Baltimore Life has upheld its commitments through the years by building and preserving high-quality assets.

**\*Projected Openings:**

We are looking for candidates who can help fulfill the key commitment we've made to our clients and communities. Candidates will be responsible for trust-based relationship building, client-focused insurance plan design, plan implementation and maintenance for all of our clients. Sales and insurance experience are NOT mandatory.

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## **The Beistle Company**

1 Beistle Plaza

Shippensburg, PA 17257

**Phone:** 717-532-2131 ext. 253, **Website:** www.beistle.com, **Email:** sjodonnell@beistle.com

**\*Profile:**

The Beistle Company was founded in 1900 by Martin Luther Beistle. He began the Company by manufacturing artificial palm trees and ferns in Pittsburgh, PA. He began the Company in the basement of his house in the evenings and during his spare time. In the 1920's and 1930's, the Company made a lot of greeting cards and valentines. During WWII, we quit making decorations completely and made parachutes to help the soldiers at war. Our company has grown from a single family operated business to a Company that employs approximately 250 full-time and part-time employees. The Beistle Company is the world's largest producer of party goods and decorations.

**\*Projected Openings:**

Sales Account Executive: We are seeking a highly motivated, hardworking & enthusiastic professional to join our sales team. Computer skills are mandatory, and prior sales experience is a plus. A minimum of 15 weeks annual travel is required. Stable prior work history is a must. Computer Programmer: We are seeking a highly motivated, career minded individual with experience in .net programming and Microsoft SQL. A working knowledge of Cobol, ERP, and SharePoint is a plus. Applicant must be available to work Monday thru Friday, daylight hours. Apply online at www.beistle.com or send your resume & salary requirements to: The Beistle Company, c/o HR Manager, 1 Beistle Plaza, Shippensburg, PA 17257 EOE

## **The Plamondon Companies**

321 Ballenger Center Drive, Suite 201  
Frederick, MD 21703

**Phone:** 301-695-5051 ext. 121, **Website:** [plamondonhospitalitypartners.com](http://plamondonhospitalitypartners.com),

**Email:** [Jenna@plamondon-cos.com](mailto:Jenna@plamondon-cos.com)

### **\*Profile:**

The Plamondon Companies is one of the leading hospitality enterprises in the state of Maryland. Headquartered in Frederick, today the company's portfolio includes Roy Rogers Restaurants throughout the mid-Atlantic region and Marriott hotel properties. A family-run business, founded by Pete Plamondon, Sr., a former EVP with Marriott, who today serves as the Chairman with sons Pete, Jr. and Jim serving as Co-Presidents.

The company got its start in the hospitality industry in 1980 when it opened its first Roy Rogers franchise in Frederick, MD. Since then, the company purchased the trademark and franchise rights to the brand and now owns 20 locations and oversees 31 franchise locations throughout the mid-Atlantic region. As the largest hotelier in Frederick, MD, owning and operating Marriott-branded facilities including the Fairfield Inn & Suites by Marriott, Courtyard by Marriott, and Residence Inn by Marriott. Plamondon Hospitality Partners also has hotel operations in Hagerstown with a SpringHill Suites by Marriott and Courtyard by Marriott. A Hilton branded hotel is also under a management contract with Plamondon Hospitality Partners. Our organization employs over 850 associates who are dedicated and passionate about serving guests.

### **\*Projected Openings:**

Associates of Plamondon Hospitality Partners and Roy Rogers Restaurants work in a variety of areas. Visit our website for the most current job postings: [www.plamondonhospitalitypartners.com](http://www.plamondonhospitalitypartners.com), [www.royrogersrestaurants.com](http://www.royrogersrestaurants.com)

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## **The Prudential Insurance Company of America**

303 International Circle  
Hunt Valley, MD 21030

**Phone:** 443-886-2211, **Website:** [www.prudential.com](http://www.prudential.com), **Email:** [jake.marcoux@prudential.com](mailto:jake.marcoux@prudential.com)

### **\*Profile:**

Prudential is an organization with tremendous momentum, propelled by smart, determined professionals who adhere to a core purpose: to help customers grow and protect their wealth. We're a company with over 130 years of success building client relationships through face-to-face selling. Our strength is reflected in the strength of the people. That's why we continue to attract some of the best talent in the industry-passionate and dedicated professionals who exemplify the highest level of integrity and commitment, and who are proud to represent one of the most recognized brands in the world, Prudential's Rock of Gibraltar. Prudential has risen above and beyond its origins in insurance to become a global leader in virtually every area of financial services currently managing over 600 billion in assets. Prudential companies serve individual and institutional consumers worldwide.

### **\*Projected Openings:**

**Financial Advisor Training Program** If you're ready to represent a global leader in the financial services industry, you should definitely consider Prudential. With more than 130 years of success behind us, we're focused on continuous innovation to help our customers manage, protect and grow their wealth. As part of our proud team, you can build a fulfilling career, complete with exceptional rewards and tremendous potential for advancement. As one of our Financial Professionals, you'll have the advantage of a comprehensive development program, designed to help you gain knowledge of our insurance and investment products.

## The Prudential Insurance Company of America

1643 Rodney Road

York, PA 17408

**Phone:** 717-764-5944, **Website:** [www.prudential.com/us/jimmy.pamepinto](http://www.prudential.com/us/jimmy.pamepinto), **Email:** [jimmy.pamepinto@prudential.com](mailto:jimmy.pamepinto@prudential.com)

### \*Profile:

Prudential Financial, Inc. (NYSE: PRU), a financial services leader with approximately \$784 billion of assets under management as of December 31, 2010, has operations in the United States, Asia, Europe, and Latin America. Prudential's diverse and talented employees are committed to helping individual and institutional customers grow and protect their wealth through a variety of products and services, including life insurance, annuities, retirement-related services, mutual funds, investment management, and real estate services. In the U.S., Prudential's iconic Rock symbol has stood for strength, stability, expertise and innovation for more than a century. For more information, please visit [www.news.prudential.com](http://www.news.prudential.com).

### \*Projected Openings:

**CHALLENGE YOUR AMBITION.** We've got the tools to take you to the next level. If you're looking for a career that's going to take you to that next level, look no further. Becoming a Financial Professional Associate (FPA) is a challenging, rewarding, and potentially lucrative career. Here you'll find a career path that grows as fast as you choose and in directions you decide. It means focusing on people and their potential. The Prudential Insurance Company of America is a company driven by the power of talent; your talent. Our entrepreneurial environment is ideal for someone who can make the most of the industry-leading tools, technologies and programs we provide; someone like you. This is an exceptional opportunity for the right person, and we are strongly committed to helping our new sales professionals achieve all they desire within the insurance and financial services industry. Our Career Development Program is a customized and flexible training plan; ideal for those who are currently employed\* or in school. Training is on your schedule so you can attend to your current responsibilities. And ensure that the FPA position is a good fit. In the Career Development Program, you will build your skills and knowledge through virtual classrooms, face-to-face sessions, ongoing mentoring programs and self-study modules. Being selected for this program also offers the opportunity to generate commission and accrue compensation, while preparing for required licensing exams. Prudential will provide reimbursement for all licenses and study materials to those who qualify. The licensed sales professional will be responsible for providing quality customer service while attaining revenue goals. Other requirements include working autonomously, exhibiting excellent communication skills and demonstrating strong problem-solving abilities. Put your determination to work and challenge yourself to new levels of achievement. In return for your abilities and eagerness to excel, we offer competitive compensation plus generous performance-based bonuses. We also encourage career advancement and respect your work/life balance. A career with us will help increase your leadership skills, expand your professional network and build your confidence, resulting in greater personal and professional satisfaction. \*Candidates cannot be currently registered with another broker-dealer. The Prudential Insurance Company of America, Newark, NJ and its affiliates are Equal Opportunity/Affirmative Action Employers and are committed to diversity in its workforce. Prudential is an Employer that participates in E-Verify 0208601-00001-00 Ed. 9/2011

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## UnitedHealth Group

800 Oak Street

Frederick, MD 21703

**Phone:** 301-360-8937, **Website:** [careers.unitedhealthgroup.com](http://careers.unitedhealthgroup.com),

**Email:** [elizabeth\\_mcdonald@uhgreruitmentservices.com](mailto:elizabeth_mcdonald@uhgreruitmentservices.com)

### \*Profile:

UnitedHealth Group is working to create the health care system of tomorrow.

Already Fortune 25, we are totally focused on innovation and change. We work a little harder. We aim a little higher. We expect more from ourselves and each other. And at the end of the day, we're doing a lot of good.

Through our family of businesses and a lot of inspired individuals, we're building a high-performance health care system that works better for more people in more ways than ever. Now we're looking to reinforce our team with people who are

decisive, brilliant – and built for speed.

**\*Projected Openings:**

Customer Care Professional

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## United States Air Force

970 East Pittsburgh Street, Westmoreland Mall #196

Greensburg, PA 15601

**Phone:** 724-622-0892, **Website:** [www.airforce.com](http://www.airforce.com), **Email:** [nouphone.subkanha@us.af.mil](mailto:nouphone.subkanha@us.af.mil)

**\*Profile:**

Earning a college degree marks a major achievement in your life. How you use that degree determines the success of your career and investment in your future. When you become an Air Force officer you not only make a real difference in your life, but in others as well. Your leadership and management skills are more than just resume fillers. They're highly valued by Airmen who rely on your guidance and judgment. Our officers are leaders who live by the Air Force Core Values of: Integrity First, Service Before Self, and Excellence In All We Do. They're part of the world's most respected Air Force, defending our nation through air, space and cyberspace.

**\*Projected Openings:**

Only 4 percent of our officers are pilots. That means we have many non-technical specialty career fields that are just as important and just as critical to the Air Force mission. Each job carries its own unique challenges and opportunities offering you important professional growth and experience you can use in the civilian world. Career fields include: Aircraft Maintenance; Airfield Operations; Air Liaison; Band; Combat Rescue; Communications and Information; Contracting; Cost Analysis; Financial Management; Force Support; Intelligence; Logistics Readiness; Munitions/Missile Maintenance; Public Affairs; Security Forces; Space & Missile Operations; Special Tactics; Special Investigations

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## United States Capitol Police

119 D Street, NE

Washington, DC 20510

**Phone:** 202-593-3422, **Website:** [www.uscapitolpolice.gov](http://www.uscapitolpolice.gov), **Email:** [james.blossingame@uscg.gov](mailto:james.blossingame@uscg.gov)

**\*Profile:**

Our mission is to protect and support the Congress in meeting its Constitutional responsibilities. The year was 1828. With the sole mission of providing security for the United States Capitol Building, Congress created the United States Capitol Police. Since that time, countless lives have been protected while the U.S. Capitol continues to thrive. Throughout the years, our primary responsibilities have remained the same. Our main focus still lies in protecting life and property; preventing, detecting, and investigating criminal acts; and enforcing traffic regulations throughout a large complex of congressional buildings, parks, and thoroughfares. Additionally, we are responsible for protecting Members of Congress, Officers of the United States Senate, United States House of Representatives, and their families. We serve these individuals throughout the entire United States, its territories and possessions, and throughout the District of Columbia.

**\*Projected Openings:**

Works directly with an experienced officer in performing routine, recurring fixed post and patrol assignments following basic or commonly used laws, rules, regulations, procedures, and operations to resolve incidents that are clear-cut violations of law, rule, or regulation. Responds to calls or violation and duress alarms involving crimes in progress or just discovered. Arrests violators caught in the act or who readily admit to guilt. Enforces traffic regulations, operating radar or other speed detection equipment, making vehicular stops for traffic violations, and pursuing speeding vehicles when enforcing traffic regulations or laws. Issues citations for personally observed violations of law, rule, or regulation.

## **US Navy Officer Recruiting**

7522 Connelley Dr, Suite A

Hanover, MD 21076

**Phone:** 410-761-7419, **Website:** [www.navy.com/careers](http://www.navy.com/careers), **Email:** [bob.wheeler@navy.mil](mailto:bob.wheeler@navy.mil)

### **\*Profile:**

A GLOBAL FORCE FOR GOOD- The US NAVY has hundreds of jobs and scholarship opportunities available.

### **\*Projected Openings:**

Hot Fields Include: Nuclear Engineer Positions, Civil Engineer Positions, Naval Aviator Business Management (Supply/Logistics), Medical School Scholarships, Dental School Scholarships

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## **Valenti Mid-Atlantic Management, LLC Wendy's**

One Rutherford Road, Suite 100

Harrisburg, PA 17109

**Phone:** 717-652-7822, **Website:** [www.valentirestaurants.com](http://www.valentirestaurants.com), **Email:** [jobs@valentifm.com](mailto:jobs@valentifm.com)

### **\*Profile:**

Valenti Mid-Atlantic Management is a franchisee of Wendy's Restaurants. We currently have 50 Wendy's restaurants throughout the state of Pennsylvania. We have an extensive training program and opportunities for advancement.

### **\*Projected Openings:**

Valenti Mid-Atlantic Management has many career opportunities: \* Part-time and full-time hourly Crew Member positions for current students. \*Full-time Management positions for graduates. Responsibilities include: Supervising employees; Managing shifts; Hiring employees; Coaching employees; Training employees. Incentives include: Tuition Assistance Package; Employee Meal Discounts; Rewards for Performance; Vacation Package for Full-Time Employees; 401(k) with Company Match; Company Paid Short-Term Disability, Long-Term Disability & Life Insurance; Medical, Dental, Vision, RX Package; Bonus Potential

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## **VerStandig Broadcasting**

10960 John Wayne Dr.

PO Box 788

Greencastle, PA 17225

**Phone:** 717-597-9200, **Website:** [verstandig.com](http://verstandig.com), **Email:** [amazon@verstandig.com](mailto:amazon@verstandig.com)

### **\*Profile:**

4 Radio Stations - broadcasting in the Cumberland Valley. 104.7 WAYZ-FM, 92.1 Country Legends WPPT-FM, 101.5 BobRocks WBHB-FM and 1380AM ESPN WCBG-AM.

### **\*Projected Openings:**

SALES- (Fulltime) Outside sales position involving developing, placing and selling marketing campaigns to local businesses in our market across our four radio stations. Previous outside sales experience preferred; great communication skills, reliable transportation and a self-motivated drive to be successful are required. Enjoy a position that rewards those who are willing to put in the extra effort to succeed. PROGRAMMING- (Part/Fulltime) On air personality. Must be creative. Self motivated and versatile. Great communication skills and the ability to think on your feet. Must be a team player and be able to work well with others. Experience with automation, production and Adobe software preferred. Part time board operators for weekends and fill in.

## **Volvo Group**

13302 Pennsylvania Avenue

Hagerstown, MD 21742

**Phone:** 301-790-5638, **Website:** [www.volvogroup.com](http://www.volvogroup.com), **Email:** [debra.abbott@volvo.com](mailto:debra.abbott@volvo.com)

### **\*Profile:**

Our culture is how we work together with energy, passion and respect for the individual. It is about involvement, open dialogue and feedback. It is about diversity, teamwork and leadership. It is how we build trust, focus on customers and drive change. Our culture embodies individual responsibility and accountability for results. This means a clear orientation towards common goals and solutions, and a strong determination to grow, develop and improve. It is how we conduct our business around the world.

### **\*Projected Openings:**

Chemical Engineering, Electrical Engineering, Mechanical Engineering